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PUBLICATIONS SUMMARY

- 3 Books
- 6 Chapters in edited books
- 42 Articles in peer-reviewed journals
- 51 Articles in peer-reviewed proceedings of academic conferences
- 20 Technical reports and research monographs
- 14 “best paper” awards
- Supervision of 15 graduate student theses.

PUBLIC-POLICY ORIENTED TECHNICAL REPORTS AND RESEARCH MONOGRAPHS

1. Incrementality of CSBF Program Lending, Volumes 1-3: on behalf of Industry Canada. Prepared with George Haines Jr., and Judith Madill, 2000
2. Management Competencies and SME Performance Criteria: A Pilot Study, Prepared with Equinox Management Consultants Ltd., on behalf of Industry Canada. Prepared with Barbara Orser, 2003.
3. Hypothesized Gaps in SME Financing: An Analytical Framework, Prepared with Equinox Management Consultants Ltd., on behalf of Industry Canada. Prepared with Barbara Orser and Roland Thomas, 2002.
4. Practices and Patterns of Informal Investments, Prepared with Equinox Management Consultants Ltd., on behalf of Industry Canada. Prepared with George Haines Jr., and Judith Madill, 2001.
5. Value Added of Informal Investors, Prepared with Equinox Management Consultants Ltd., on behalf of Industry Canada. Prepared with George Haines Jr., and Judith Madill, 2001.
6. Default Frequencies and Costs of Claims for Recent CSBFA/SBLA Lending, Prepared with Equinox Management Consultants Ltd., on behalf of Industry Canada, 2001.
7. Beyond Borders: Canadian Businesswomen in International Trade Equinox Management Consultants, Ottawa, Prepared with Equinox Management Consultants Ltd., on behalf of the Department of Foreign Affairs and International Trade, 1999. Prepared with Barabar Orser, Eileen Fischer, Rebecca Reuber, Sue Hooper.
8. Access to Credit: Lending Priorities and SMEs, with G. Haines, an analysis of the terms of lending of Canadian banks to SME customers. Research undertaken at the request of Industry Canada, 1994.
9. Salient Characteristics of Informal Investors. A Research Monograph reporting the findings of a three-year comprehensive research project carried out with the support of Industry Canada and the Ontario Ministry of Economic Development and Trade. Prepared with George Haines Jr., Linda Duxbury, Patrizia DalCil, and Robert Safrata, 1993.