



16th ZEW Conference on

## The Economics of Information and Communication Technologies

with financial support from **DFG**Deutsche
Forschungsgemeinschaft

Mannheim, June 21/22, 2018

Conference venue: ZEW, L7, 1, 68161 Mannheim

## Preliminary PROGRAMME

Thursday, June 21, 2018

00.20	And allowed Desirence	
09:00	Arrival and Registration  Room Luxemburg  Welcome Address  nn (ZEW Mannheim, DE)	
09:15 – 10:30 Keynote Room Luxemburg	Feng ZHU (Harvard Business School, Boston, US Defending Platform Scale Chair: Irene BERTSCHEK (ZEW Mannheim, DE)	5A)
10:30 – 11:00	Coffee Break	
11:00 – 12:30	Room Strassburg  Parallel Session Ia: Online Labour  Chair:	Room Luxemburg  Parallel Session Ib: Competition  Chair:
	Estrella GOMEZ-HERRERA* and Frank MUELLER-LANGE (JRC, ES) Competition and Negotiation in Online Labour Markets: Empirical Evidence From Bid and Project Level Data Discussant:	Yiquan GU* (University of Liverpool, UK) and Carlo REGGIANI (University of Manchester, UK) Customer Information, Price Competition and Market Leadership Discussant:
	Yuan GU* and Feng ZHU (Harvard University, USA)  Trust and Disintermediation: Evidence from an Online Freelance Marketplace  Discussant:	Itai ATER* (Tel Aviv University and CEPR, ISR) and Oren RIGBI (Ben Gurion University, ISR)  The Effects of Mandatory Disclosure of Supermarket Prices  Discussant:
	Chiara FARRONATO (Harvard Business School and NBER, USA), Andrey FRADKIN* (MIT, USA), Bradley LARSEN (Stanford University and NBER, USA) and Erik BRYNJOLFSSON (MIT and NBER, USA)  Does Occupational Licensing Matter in an Online World?  Discussant:	Nele LUEKER*, Jens FOERDERER and Armin HEINZL (University of Mannheim, DE) Superstar Complementors: Does High Status Discourage Innovation in Platform Ecosystems? Discussant:





12:30 – 13:30	Lunch Break	
	Room Strassburg Parallel Session IIa: Media	Room Luxemburg
13:30 – 14:30	Chair:	IIb: INVITED SESSION I: organized by Florian STAHL (University of Mannheim, DE) Chair: Florian STAHL
	Luis AGUIAR (DG Joint Research Center, EC, ES) and Joel WALDFOGEL* (University of Minnesota and NBER, USA)	Anindya GHOSE nn
	Platforms, Power, and Preferential Placement: Evidence form Spotify Playlists	
	Discussant:	
	Jura LIAUKONYOTE* (Cornell University, USA) and Alminas ZALADOKAS (Hong-Kong University of Science and Technology,	Leif BRANDES (University of Warwick, USA), David GODES (University of Maryland, USA) and Dina MAYZLIN* (University of Southern
	Hong-Kong)	California, USA)
	Background Noise? TV Advertising Affects Real Time Investor Behavior Discussant:	Extremity Bias in Online Reviews: A Field Experiment
	Room Strassburg	Room Luxemburg
14:30 – 15:30	Parallel Session IIIa: Sharing Economy	Parallel Session IIIb: Advertising I
	Chair:	Chair:
	Jonathan HALL (Uber Technologies), John HORTON* (NY Stern, USA) and Daniel KNOEPFLE (Uber Technologies)	Michelle ANDREWS (Emory University, USA), Ting LI and Francesco BALOCCO* (Erasmus University, NL)
	Labor Market Equilibration: Evidence from Uber	Mobile Search Ads and Cross-device Conversion: A Geo Experiment
	Discussant:	Discussant:
	Xueming LUO* (Temple University, USA), Zhijie LIN (Nanjing University CN) and Siliang TONG (Temple University, USA) Popularity-Based or Personalization-	Anthony DUKES (University of Southern California, USA), Qihong LIU* (University of Oklahoma, USA) and Jie SHUAI (Zhongnan University of Economics and Law, CN)
	Based Algorithms for the Sharing Economy Platform?	Interactive Advertising - The Case of Skippable Ads
	Discussant:	Discussant:





16:00 - 17:30

Room Strassburg
Parallel Session Va:
Peer Knowledge Production

Michael ZHANG (Chinese University of Hong

What You See is Not What You Get: Perception Bias in Online Product Ratings

Discussant:

Kong)

Leif BRANDES\* (Luzern University, CH) and Yaniv DOVER (Hebrew University of Jerusalem, ISR)

After-Consumption Susceptibility of Online Reviewers to Random Weather-Related Events

Discussant:

Abishek NAGARAY (University of California, Berkeley, USA)

Information Seeding and Knowledge Production in Online Communities: Evidence from OpenStreetMap

Discussant

Room Luxemburg

Parallel Session Vb: Platforms I

Chair:

Rodrigo BELO\* and Ting LI (Erasmus University Rotterdam, NL)

Referral Policies for Platform Growth: A Randomized Experiment in an Exclusive Online Dating Site

Discussant:

Eric DARMON\* (Université de Rennes 1, CNRS and CREM, FR), Nathalie ORIOL and Alexandra RUFINI (Université Cote d'Azur, CNRS and GREDEG, FR)

Lending Robots and Human Crowds: Interest Rate Determination on a Reverse Auction Platform

Discussant:

Grazia CECERE\* (Institut Mines Telecom, TEM, FR), Fabrice LE GUEL (RITM-University of Paris Sud, FR), Vincent LEFRERE (Telecom Ecole de Management, RITM, University of Paris-Sud, University of Paris Sud, FR), Catherine TUCKER (MIT, USA) and Pai-ling YIN (University of Southern California, USA)

Child Apps, Personal Data Regulation and Home-Country Compliance

Discussant:

ca. 18:30 tbc

Meeting at ZEW, Departure by Bus Conference Dinner in Ruppertsberg





Preliminary PROGRAMME	Pre	liminarv	PRO	GRAMN	ŀΕ
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Friday, June 22, 2018

	Room Strassburg	Room Luxemburg
09:00 - 10:00	Parallel Session IVa: Machine Learning	Parallel Session IVb: Search
	Chair:	Chair:
	David LENZ*and Peter WINKER (Justus- Liebig-University Giessen, DE) Measuring the Diffusion of Innovations with Paragraph Vector Topic Models Discussant:	Christian DOPPLER (McKinsey and Company, DE), Gabriela Alves WERB* and Bernd Skiera (Goethe-University Frankfurt, DE)  Visibility-at-Risk: An Approach to Measure a Firm's Risk of Losing Visibility in Organic Search  Discussant:
	Steven LEHRER* (Queen's University, CA, NYU Shanghai and NBER), Tian XIE (Xiamen University, CN) and Xinyu ZHANG (Chinese Academy of Sciences, CN) Twits Versus Tweets: Does Adding Social Media Wisdom Trump Admitting Ignorance when Forecasting the CBOE VIX? Discussant:	Daniel SAVELLE (University of Virginia, USA)  Discrete Choices with (and without)  Ordered Search  Discussant:
10:00 - 10:30	Coffee Break	
10:30 – 11:30	Room Strassburg Parallel Session VIa: Advertising II Chair:  Rex DU, Mingyu (Max) JOO* (Ohio State University, USA) and Kenneth C. WILBUR (University of California, San Diego, USA) Advertising and Brand Attitudes: Evidence from 575 Brands over Five Years Discussant:	Room Luxemburg VIb: INVITED SESSION II organized by Martin PEITZ (University of Mannheim and ZEW, DE) Chair: Martin PEITZ Andrej HAGIU*(MIT, Cambridge, USA), Bruno JULLIEN (Toulouse School of Economics, FR) and Julian WRIGHT (National University of Singapore) Creating Platforms by Hosting Rivals
	Thomas FRICK* (Erasmus University Rotterdam, NL), Rahul TELANG (Carnegie Mellon University, USA) and Rodrigo BELO (Erasmus University Rotterdam, NL) Pay For What You Get - Incentive Misalignments in Programmatic Advertising: Evidence from a Randomized Field Experiment Discussant:	Martin PEITZ (University of Mannheim and ZEW, DE) nn





**Room Strassburg** Room Luxemburg Parallel Session VIa: Online User Parallel Session VIa: Social Media 11:30 - 12:30 Behaviour Chair: Filipa REIS\* (Católica Lisbon School of Grazia CECERE (Institut Mines Telecom, Business and Economics, PT, and TEM, FR), Clara JEAN, Fabrice Le GUEL and Matthieu MANANT\* (RITM, University of Carnegie Mellon University, USA), Miguel GODINHO DE MATOS (Católica Lisbon Paris-Sud, University of Paris-Saclay) School of Business and Economics, PT) STEM and Teens: An Algorithm Bias on a and Pedro FERREIRA (Carnegie Mellon Social Media University) Discussant: The Impact of DNS Blocking on Digital **Piracy Activity** Discussant: Luis AGUIAR (Digital Economy Unit, JRC, Kim Seon Tae KIM (University of Liverpool, UK), Joo Hee OH\* (Erasmus University, NL) **European Commission**) and Il-Horn HANN (University of Maryland, How does Browsing Behavior on Fixed and USA) Mobile Devices Differ? Evidence from Clickstream Data Revenue Sharing and User Engagement in Social Media: Theory and Evidence from Discussant: YouTube

12:30-13:30	Lunch Break
13:30 - 14:45 Keynote	Room Luxemburg Ginger Zhe JIN (University of Maryland, USA)
Room Luxemburg	nn Chair: Martin PEITZ (University of Mannheim and ZEW, DE)
14:45 – 15:00	Coffee Break

Discussant:





15:00 – 16:30	Room Strassburg Parallel Session IVa: Internet and Society Chair:	Room Luxemburg Parallel Session IVb: Platforms II Chair:
	Klaus ACKERMANN* (University of Chicago, USA), Simon ANGUS (Monash University, AUS), Roland HODLER (University of St. Gallen, CH) and Paul RASCHKY (Monash University, AUS) The Effect of Internet on Political Mobilization Discussant:  Hanno LORENZ* and Fabian STEPHANY	Siddhartha SHARMA* and Vibhanshu ABHISHEK (Carnegie Mellon University, USA) Effect of Sponsored Listings on Online Marketplaces: The role of Information Asymmetry Discussant:  Daniel BLASEG* (Goethe-University
	(Agenda Austria and Vienna University, AT) Back to the Future - Changing Job Profiles in the Digital Age Discussant:	Frankfurt, DE), Christian SCHULZE (Frankfurt School of Finance, DE) and Bernd SKIERA (Goethe-University Frankfurt, DE) Consumer Protection Under Laissez-Faire Regulation Discussant:
	Ananya SEN* (MIT, USA) and Catherine Tucker (MIT and NBER, USA) Information Shocks and Internet Silos: Evidence from Creationist-Friendly Curriculum Discussant:	Anuj KUMAR* (University of Florida, USA) and Kartik HOSANAGAR (University of Pennsylvania, USA)  Measuring the Value of Recommendation Links on Product Demand  Discussant:
16:30	End of Conference	