

Ulrich Kaiser

Publications in Refereed Academic Journals

Kaiser, U. (1999): New Technologies and the Demand for Heterogeneous Labor: Firm-level Evidence for German Business-related Services, ZEW discussion paper 99-07

forthcoming in: Economics of Innovation and New Technology

Kaiser, U. (1998): The Impact of New Technologies on the Demand for Heterogeneous Labor: Empirical Evidence from the German Business-Related Services Sector, ZEW discussion paper No. 98-26

forthcoming in: Review of Industrial Organization

Kaiser, U. (1998): Die Wirkung wirtschaftspolitischer Ereignisse auf Erwartungen über den Starttermin der Europäischen Währungsunion, *ifo-studies 2*, 103-120

Kaiser, U. und Voss, K. (2000): Do Business-Related Services Really Lag Behind Manufacturing in the Business Cycle?, ZEW discussion paper 99-34

forthcoming in: ifo-studies 2/2000

Publications in Non-Refereed Academic Journals

Kaiser, U. (1999): Die ZEW/Creditreform Konjunkturmfrage bei unternehmensnahen Dienstleistern“, Allgemeines Statistisches Archiv (Rundschau) 83, 447-451.

Kaiser, U., und C. Stirböck (1999): The Impact of the Introduction of the Euro on firms' expectations concerning export behavior, product innovation and foreign competition, intereconomics 34(3), 107-115

Discussion papers

Kaiser, U. (1999): Measuring Knowledge Spillovers in Manufacturing and Services: An Empirical Assessment of Alternative Approaches, ZEW discussion paper 99-62.

Kaiser, U. und H.S. Buscher (1999): The service sentiment indicator-A business climate indicator for the German business-related services sector, CoFE discussion paper 99/06

Kaiser, U., and G. Licht: R&D cooperation and R&D intensity: Theory and Micro-Econometric Evidence for Germany, ZEW discussion paper 98-32

Kaiser, U., und H. S. Buscher (1998): Der Service Sentiment Indikator - Ein Konjunkturindikator für den Wirtschaftszweig unternehmensnahe Dienstleistungen, ZEW Dokumentation Nr. 98-04

Kaiser, U. (1997): The Determinants of BUND-future price changes: An ordered

probit analysis using DTB and LIFFE data, ZEW Discussion paper No. 97-09

Work—in—Progress

Kaiser, U. (2000): Research Cooperation and Research

Expenditures with endogenous Absorptive Capacity: Theory and Microeconomic Evidence for the German Service Sector, ZEW mimeo

van Phu, N., F. Laisney and Ulrich Kaiser (2000): The Performance of German Firms in the Business-Related Service Sectors, ZEW mimeo.

Kaiser, U. and A. Szczesny (2000): Microeconomic Methods for Measuring and Assessing Credit Risk, ZEW mimeo.

Kaiser, U. und Pohlmeier, W. (1999): "Efficient Wage Bargaining in the Service Sector", ZEW mimeo

Kaiser, U. und Pfeiffer, F. (1999): Wage Agreements and Work Time Flexibility: Empirical Evidence for German Business-related Services, ZEW mimeo

Selected Seminars and Conference Presentations—Academic

Kaiser, U.: Tarifverträge und die Anpassung von Beschäftigung und Arbeitszeit: Empirische Evidenz für den deutschen Dienstleistungssektor, 3. Köln-Bonner Kolloquium zu Personalökonomie, March 3, 2000, Freiburg.

Kaiser, U.: Measuring Knowledge Spillovers in Manufacturing and Services: An Empirical Assessment of Alternative Approaches, International Conference on Innovation, Appropriation Strategies and Economic Policy, Nov. 19, 1999, Paris.

Kaiser, U.: New Technologies and the Demand for Heterogeneous Labor: Firm-level Evidence for German Business-related Services, German Economic Association, Mainz, Sep. 30, 1999.

Kaiser, U.: New Technologies and the Demand for Heterogeneous Labor: Firm-level Evidence for German Business-related Services, European Economic Association Annual Congress, Santiago de Compostela, Sep. 2-Sep. 4, 1999.

Kaiser, U.: R&D cooperation and R&D intensity: Theory and Micro-Econometric Evidence for Germany, Econometrics Society European Meeting, Santiago de Compostela, Aug. 29-Sep. 1, 1999.

Kaiser, U.: New Technologies and the Demand for Heterogeneous Labor: Firm-level Evidence for German Business-related Services, Econometrics seminar, Université Louis Pasteur, Strassburg, May 10, 1999.

Kaiser, U.: New Technologies and the Demand for Heterogeneous Labor: Firm-level Evidence for German Business-related Services, TSER workshop at

Herstmonceux castle, Sussex, England, Feb. 19, 1999.

Kaiser, U.: The Impact of new technology on the demand for heterogenous labor: Empirical Evidence from the German Business-Related Services sector, German Economic Association, Rostock, Sep. 24, 1998.

Kaiser, U.: Shifting employment patterns in business-related services: Empirical Evidence from German Survey data, Germany's Labor Market Problems: An Empirical Assessment, Humboldt University Berlin, Aug. 27, 1998.

Kaiser, U.: Shifting employment patterns in business-related services: Empirical Evidence from German Survey data, International Conference on Information and Communications Technologies, Employment and Earnings, Nizza Sophia-Antipolis, June 23, 1998.

Kaiser, U. (joint with G. Licht): R&D cooperation and R&D intensity: Theory and Micro-Econometric Evidence for Germany, International conference on innovation survey data, TSER network on "R&D, innovation and productivity", Paris, June 18, 1998.

Kaiser, U.: The determinants of BUND-future price changes, German Finance Association, Mannheim, Oct. 19, 1997.

Kaiser, U.: The determinants of BUND-future price changes, German Economic Association, Berne, Sep. 26, 1997.

Chair and Discussant—Academic

Chairman: Econometrics Society European Meeting, Session EC 09, Innovation and R&D, Santiago de Compostela, Aug 29, 1999.

Discussant: Peter Holmes "The Breath of Interlectual Property Rights and their Interface with Competition Policy", International Conference on Innovation, Appropriation Strategies and Economic Policy, Nov. 19, 1999.

Chairman: German Economic Association, Session C7, Empirische Arbeiten zur Informationstechnologie, Mainz, Sep. 30, 1999.

Seminars and Conference Presentations—Practitioners

Press conference on "The state of business of German of business-related services firms", Jan. 19, 2000, Frankfurt.

Press conference on "The Service Sentiment Indicator – a new leading indicator for business-related services" Eschborn, April 20, 1998.

"Business trends in IT-services", Frankfurt, Dec. 9, 1998.

"Business-related services: overall economic importance and statistical recording" German Industry Association, Cologne, March 26, 1998.

Selected Publications in Newspapers and Magazines

Note: The daily "Handelsblatt" is Germany's leading economic newspaper

Kaiser, U.: Unternehmensnahe Dienstleister im Aufwind, management berater, Feb. 2000

Kaiser, U.: Werbeagenturen erhalten Impulse durch Liberalisierung, Handelsblatt, Feb. 7, 2000, p. 7.

Kaiser, U.: Unternehmensberater warten auf Impulse, Handelsblatt, Sep. 27, 1999, p. 7.

Kaiser, U.: Viele Dienstleister sind nicht tarifgebunden, Handelsblatt, July 26, 1999, p. 8.

Kaiser, U.: Werbewirtschaft befindet sich im Aufwind, Handelsblatt, July 23/24, 1999, p. 8.

Kaiser, U.: EDV-Dienstleister bleiben optimistisch, Handelsblatt, May 11, 1999, p. 6.

Kaiser, U., und K. Voß: Aussichten unternehmensnahe Dienstleister, management berater, vol 3 (March 1999).

Kaiser, U.: Abfallwirtschaft ohne Impulse, in Handelsblatt, 16.2.1999, p. 8.

Kaiser, U., und K. Voß: Unternehmensnahe Dienstleister: Keine weitere konjunkturelle Verbesserung, management berater, vol. 2. (Dec. 1998).

Kaiser, U.: Weniger Schwung bei Spediteuren, in Handelsblatt, Dec. 8, 1998, p. 7.

Kaiser, U. und C. Müller: Europäische Währungsunion: Viele Dienstleister haben die Chance nicht erkannt, EU-Magazin 9/1998, p. 34-35.

Kaiser, U.: Fahrzeug- und Maschinenvermieter mit anhaltendem Wachstum, in Handelsblatt, July 29, 1998.

Kaiser, U.: Die Werbewirtschaft spürt eine frische Brise, in Handelsblatt, June 12/13, 1998.

Kaiser, U., und K. Voß: Unternehmensnahe Dienstleister: Zwischengas, management berater, vol. 2 (June 1998).

Kaiser, U.: Architekten leiden unter der Bauflaute, in: Handelsblatt, April 14, 1998, p. 7.

Kaiser, U.: Steuer- und Unternehmensberater im konjunkturellen Hoch, in: Handelsblatt, Nov. 11, 1997.

Kaiser, U.: EDV-Dienstleister in konjunktureller Hochstimmung, in: Handelsblatt, July 31, 1997.

Kaiser, U.: Transportbranche ohne Angst vor dem Euro, in: Blick durch die Wirtschaft, July 24, 1997.

Kaiser, U.: Währungsunion: Dienstleister kaum vorbereitet, in: EUmagazin, Nr. 4/1997.

Mannheim, March 6, 2000