

CURRICULUM VITAE

Ulrich Kaiser



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Personal data

Birth date and place: Jan. 31, 1971 in Unna (Germany)
Married since October 1998

Educational background

Abitur: Ricarda Huch Gymnasium Krefeld, May 1990
University: student of economics fall 1991 – fall 1996, University of Konstanz (Germany)
Study abroad: University of Massachusetts at Amherst (USA), economics dep.
Master's thesis: "The Determinants of BUND Futures Price Changes: An Ordered Probit Analysis Using DTB and LIFFE Data"
Diploma: Diplom-Volkswirt, Feb. 1997, University of Konstanz

Military service

July 1990 – June 1991 at Hannover (Germany)

Professional

Research fellow at the Center for European Economic Research (ZEW),
Dep. of Industrial Economics and International Management, Feb. 1997-May 1999;
Senior researcher at the ZEW, Dep. of Industrial Economics and International
Management since June 1999
Research associate the Center of Finance and Econometrics at the University of
Konstanz since Jan. 1998
Lecturer of econometrics, University of Munich, Dep. of Strategic Management,
summer semester 2000

Doctoral studies

Working title of dissertation: "Structural Shifts in the Service Sector: Employment, Innovation and Startup Activity"; supervisor: Prof. W. Pohlmeier, University of Konstanz, chair of econometrics
scheduled to be completed: January 2001

Teaching experience

Summer semester 2000, Econometrics (graduate level), Ludwigs-Maximilians University Munich, Dep. of Strategic Management, Chair of Innovation Economics and Technology Management

Internships

KHD Great Britain Ltd., London; Part & Engine Dep., March – April 1992
Treuhandanstalt, Berlin, Direktorat Abwicklung, August – October 1992
Arbeitsamt Konstanz, Statistics Dep., August – October 1994
Bankhaus Neelmeyer AG, Bremen, Asset Management, July – September 1996
ZEW, Dep. of Ind. Economics and Int. Management, March – April 1996
ZEW, Dep. of Ind. Economics and Int. Management, July – August 1996

Other activities

junior sailing team instructor, Kanu Club Frankenthal (sailing unit)

Publications in Academic Journals

- Kaiser, U. (2000): A Note on the Calculation of Firm-Specific and Skill-Specific Labor Cost from Firm-Level Data, ZEW discussion paper 00-08.
forthcoming in: Zeitschrift für Wirtschafts- und Sozialwissenschaften/Journal of Economics and Statistics 2000, vol. 5
- Kaiser, U. (1999): New Technologies and the Demand for Heterogeneous Labor: Firm-level Evidence for German Business-related Services, ZEW discussion paper 99-07.
forthcoming in: Economics of Innovation and New Technology vol. 9
- Kaiser, U. (1998): The Impact of New Technologies on the Demand for Heterogeneous Labor: Empirical Evidence from the German Business-Related Services Sector, ZEW discussion paper No. 98-26.
forthcoming in: Review of Industrial Organization
- Kaiser, U. (1998): Die Wirkung wirtschaftspolitischer Ereignisse auf Erwartungen über den Starttermin der Europäischen Währungsunion, *ifo-studies 2/1998*, 103-120.
- Kaiser, U. and Voss, K. (2000): Do Business-Related Services Really Lag Behind Manufacturing in the Business Cycle?, ZEW discussion paper 99-34.
forthcoming in: ifo-studies 2/2000
- Kaiser, U. (1999): Die ZEW/Creditreform Konjunkturmfrage bei unternehmensnahen Dienstleistern“, Allgemeines Statistisches Archiv (Rundschau) 83, 447-451.
- Kaiser, U., and C. Stirböck (1999): The Impact of the Introduction of the Euro on firms' expectations concerning export behavior, product innovation and foreign competition, intereconomics 34(3), 107-115

Discussion papers

- Kaiser, U. und Pohlmeier, W. (2000): "Efficient Wage Bargaining in the Service Sector", Center for Finance and Econometrics discussion paper 00-24.
- van Phu, N., U. Kaiser and F. Laisney (2000): The Performance of German Firms in the Business-Related Service Sectors, ZEW discussion paper 00-32.
- Kaiser, U. und Pfeiffer, F. (2000): Tarifverträge und Beschäftigungspolitik in Dienstleistungsunternehmen, ZEW discussion paper 00-34
- Kaiser, U. and Pfeiffer, F. (2000): Wage Agreements and Work Time Flexibility: Empirical Evidence for German Business-related Services, ZEW discussion paper 00-33
- Kaiser, U. (2000): Research Cooperation and Research Expenditures with endogenous Absorptive Capacity: Theory and Microeconomic Evidence for the German Service Sector, ZEW discussion paper 00-25.
- Kaiser, U. , M. Kreuter and H. Niggemann (2000): The ZEW/Creditreform Business Survey in the Business-related Services Sector: Sampling Frame, Stratification, Expansion and Results, ZEW discussion paper 00-22.
- Kaiser, U. (1999): Measuring Knowledge Spillovers in Manufacturing and Services: An Empirical Assessment of Alternative Approaches, ZEW discussion paper 99-62.
- Kaiser, U. and H.S. Buscher (1999): The service Sentiment Indicator-A business Climate Indicator for the German business-related services sector, Center of Finance and Econometrics discussion paper 99/06
- Kaiser, U., and G. Licht: R&D cooperation and R&D intensity: Theory and Micro-Econometric Evidence for Germany, ZEW discussion paper 98-32
- Kaiser, U., and H. S. Buscher (1998): Der Service Sentiment Indicator - Ein Konjunkturindikator für den Wirtschaftszweig unternehmensnahe Dienstleistungen, ZEW Dokumentation Nr. 98-04
- Kaiser, U. (1997): The Determinants of BUND-future price changes: An ordered probit analysis using DTB and LIFFE data, ZEW Discussion paper No. 97-09

Publication in collected volumes

Kaiser, U. and Pfeiffer, F. (2000): "Tarifverträge, Arbeitsnachfrage und Arbeitszeitanpassung: Empirische Evidenz für deutsche Unternehmensnahe Dienstleister"
forthcoming in: Schauenberg, B., U. Backes-Gellner and M. Kräkel (Eds.), "Personalökonomik", Düsseldorf: Hampp-Verlag.

Kaiser, U. and Szcsensy, A. (2000): "Mikroökonomische Verfahren zur Messung von Kreditrisiken."
forthcoming in: Szcsensy, A. (Eds.) "Quantitative Verfahren zur Messung und Bewertung von Kreditrisiken", Baden-Baden: Nomos-Verlag.

Work—in—Progress

Kaiser, U. and A. Szcseny (2000): Microeconomic Methods for Measuring and Assessing Credit Risk, ZEW mimeo.

Kaiser, U. (2000): Moving in and out of Financial Distress: A Dynamic Analysis of Newly Founded German Service Firms, ZEW mimeo.

Kaiser, U. and A. Spitz (2000): Quantification of Survey Data in an Ordered Probit Context, ZEW mimeo.

Kaiser, U. (2000): Who Gains, who Loses from the Information Age? ZEW mimeo.

Referee

Economics of Innovation and New Technology
International Journal of Industrial Organization
Review of Industrial Organization

Selected Seminars and Conference Presentations—Academic

Kaiser, U.: Research Cooperation and Research Expenditures with Endogenous Absorptive Capacity: Theory and Microeconomic Evidence for the German Service Sector, European Association of Researchers in Industrial Economics (EARIE) annual conference, Lausanne, Sep. 7-Sep. 10, 2000.

Kaiser, U.: The Performance of German Firms in the Business-Related Service Sector, European Economic Association annual conference, Bozen/Bolzano, Aug. 30-Sep. 2, 2000.

Kaiser, U.: Research Cooperation and Research Expenditures with Endogenous Absorptive Capacity: Theory and Microeconomic Evidence for the German Service Sector, European Economic Association annual conference, Bozen/Bolzano, Aug. 30-Sep. 2, 2000.

Kaiser, U.: Research Cooperation and Research Expenditures with Endogenous Absorptive Capacity: Theory and Microeconomic Evidence for the German Service Sector, CIRANO/WZB conference on Innovation and Supermodularity, Montreal, June 15-16, 2000.

- Kaiser, U.: Research Cooperation and Research Expenditures with Endogenous Absorptive Capacity: Theory and Microeconomic Evidence for the German Service Sector, CEPR/DFG/ZEW Conference on "Industrial Structure and Input Markets", May 25/27 2000.
- Kaiser, U.: Research Cooperation and Research Expenditures with Endogenous Absorptive Capacity: Theory and Microeconomic Evidence for the German Service Sector, Seminar presentation, Free University of Brussels, Solvay School of Business, April 5, 2000, Brussels.
- Kaiser, U.: Tarifverträge und die Anpassung von Beschäftigung und Arbeitszeit: Empirische Evidenz für den deutschen Dienstleistungssektor, 3. Köln-Bonner Kolloquium zu Personalökonomie, March 3, 2000, Freiburg.
- Kaiser, U.: Measuring Knowledge Spillovers in Manufacturing and Services: An Empirical Assessment of Alternative Approaches, International Conference on Innovation, Appropriation Strategies and Economic Policy, Nov. 19, 1999, Paris.
- Kaiser, U.: New Technologies and the Demand for Heterogeneous Labor: Firm-level Evidence for German Business-related Services, German Economic Association, Mainz, Sep. 30, 1999.
- Kaiser, U.: New Technologies and the Demand for Heterogeneous Labor: Firm-level Evidence for German Business-related Services, European Economic Association Annual Congress, Santiago de Compostela, Sep. 2-Sep. 4, 1999.
- Kaiser, U.: R&D cooperation and R&D intensity: Theory and Micro-Econometric Evidence for Germany, Econometrics Society European Meeting, Santiago de Compostela, Aug. 29-Sep. 1, 1999.
- Kaiser, U.: New Technologies and the Demand for Heterogeneous Labor: Firm-level Evidence for German Business-related Services, Econometrics seminar, Université Louis Pasteur, Strassburg, May 10, 1999.
- Kaiser, U.: New Technologies and the Demand for Heterogeneous Labor: Firm-level Evidence for German Business-related Services, TSER workshop at Herstmonceux castle, Sussex, England, Feb. 19, 1999.
- Kaiser, U.: The Impact of new technology on the demand for heterogenous labor: Empirical Evidence from the German Business-Related Services sector, German Economic Association, Rostock, Sep. 24, 1998.
- Kaiser, U.: Shifting employment patterns in business-related services: Empirical Evidence from German Survey data, Germany's Labor Market Problems: An Empirical Assessment, Humboldt University Berlin, Aug. 27, 1998.
- Kaiser, U.: Shifting employment patterns in business-related services: Empirical Evidence from German Survey data, International Conference on Information and Communications Technologies, Employment and Earnings, Nizza Sophia-Antipolis, June 23, 1998.

Kaiser, U. (joint with G. Licht): R&D cooperation and R&D intensity: Theory and Micro-Econometric Evidence for Germany, International conference on innovation survey data, TSER network on "R&D, innovation and productivity", Paris, June 18, 1998.

Kaiser, U.: The determinants of BUND-future price changes, German Finance Association, Mannheim, Oct. 19, 1997.

Kaiser, U.: The determinants of BUND-future price changes, German Economic Association, Berne, Sep. 26, 1997.

Chair and Discussant—Academic

Chairman: Econometrics Society European Meeting, Session EC 09, Innovation and R&D, Santiago de Compostela, Aug 29, 1999.

Discussant: Peter Holmes "The Breath of Intellectual Property Rights and their Interface with Competition Policy", International Conference on Innovation, Appropriation Strategies and Economic Policy, Nov. 19, 1999.

Chairman: German Economic Association, Session C7, Empirische Arbeiten zur Informationstechnologie, Mainz, Sep. 30, 1999.

Memberships

Deutsche Gesellschaft für Finanzwirtschaft (German Finance Association)
Econometric Society
European Economic Association
Verein für Socialpolitik (German Economic Association)

Seminars and Conference Presentations—Practitioners

Press conference on "The state of business of German of business-related services firms", Jan. 19, 2000, Frankfurt.

Press conference on "The Service Sentiment Indicator – a new leading indicator for business-related services" Eschborn, April 20, 1998.

"Business trends in IT-services", Frankfurt, Dec. 9, 1998.

"Business-related services: overall economic importance and statistical recording" German Industry Association, Cologne, March 26, 1998.

Selected Publications in Newspapers and Magazines

*Note: The daily "Handelsblatt" is Germany's leading economic newspaper
The monthly magazine "management berater" is one of Germany's leading
IT- and consultancy magazine.*

Kaiser, U.: Werbeagenturen erhalten Impulse durch Liberalisierung,
Handelsblatt, Feb. 7, 2000, p. 7.

Kaiser, U.: Unternehmensnahe Dienstleister im Aufwind,
management berater, Feb. 2000.

Kaiser, U.: Unternehmensberater warten auf Impulse, Handelsblatt, vom
Sep. 27, 1999, p. 7.

Kaiser, U.: Viele Dienstleister sind nicht tarifgebunden, Handelsblatt, vom
July 26, 1999, p. 8.

Kaiser, U.: Werbewirtschaft befindet sich im Aufwind, Handelsblatt, vom
July 23/24, 1999, p. 8.

Kaiser, U.: EDV-Dienstleister bleiben optimistisch, Handelsblatt, vom May 11, 1999,
p. 6.

Kaiser, U., und K. Voß: Aussichten unternehmensnahe Dienstleister,
management berater, March 1999.

Kaiser, U.: Abfallwirtschaft ohne Impulse, in Handelsblatt, Feb. 16, 1999.

Kaiser, U., und K. Voß: Unternehmensnahe Dienstleister: Keine weitere
konjunkturelle Verbesserung, management berater, Dec. 1998.

Kaiser, U.: Weniger Schwung bei Spediteuren, in Handelsblatt, Dec. 8, 1998.

Kaiser, U.: Fahrzeug- und Maschinenvermieter mit anhaltendem Wachstum, in
Handelsblatt, July 29, 1998.

Kaiser, U.: Die Werbewirtschaft spürt eine frische Brise, in Handelsblatt,
June 12/13, 1998.

Kaiser, U., und K. Voß: Unternehmensnahe Dienstleister: Zwischengas,
management berater, management berater, June 1998.

Kaiser, U.: Architekten leiden unter der Bauflaute, in: Handelsblatt, April 14, 1998.

Kaiser, U.: Steuer- und Unternehmensberater im konjunkturellen Hoch, in:
Handelsblatt, Nov. 11, 1997.

Kaiser, U.: EDV-Dienstleister in konjunktureller Hochstimmung, in: Handelsblatt,
July 31, 1997.

Mannheim, September 11, 2000