



IAPMEI

Parcerias para o Crescimento

Portuguese Agency for SMEs

ACCESS TO FINANCE FOR INNOVATION AND START UPS



Ministério da Economia e da Inovação



European
Investment
Bank

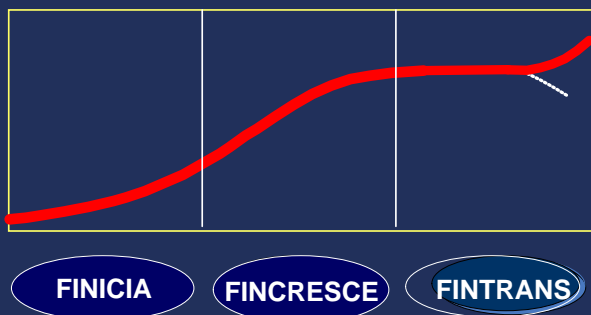


European
Investment
Fund

prime
Programa de Incentivos à
Modernização da Economia

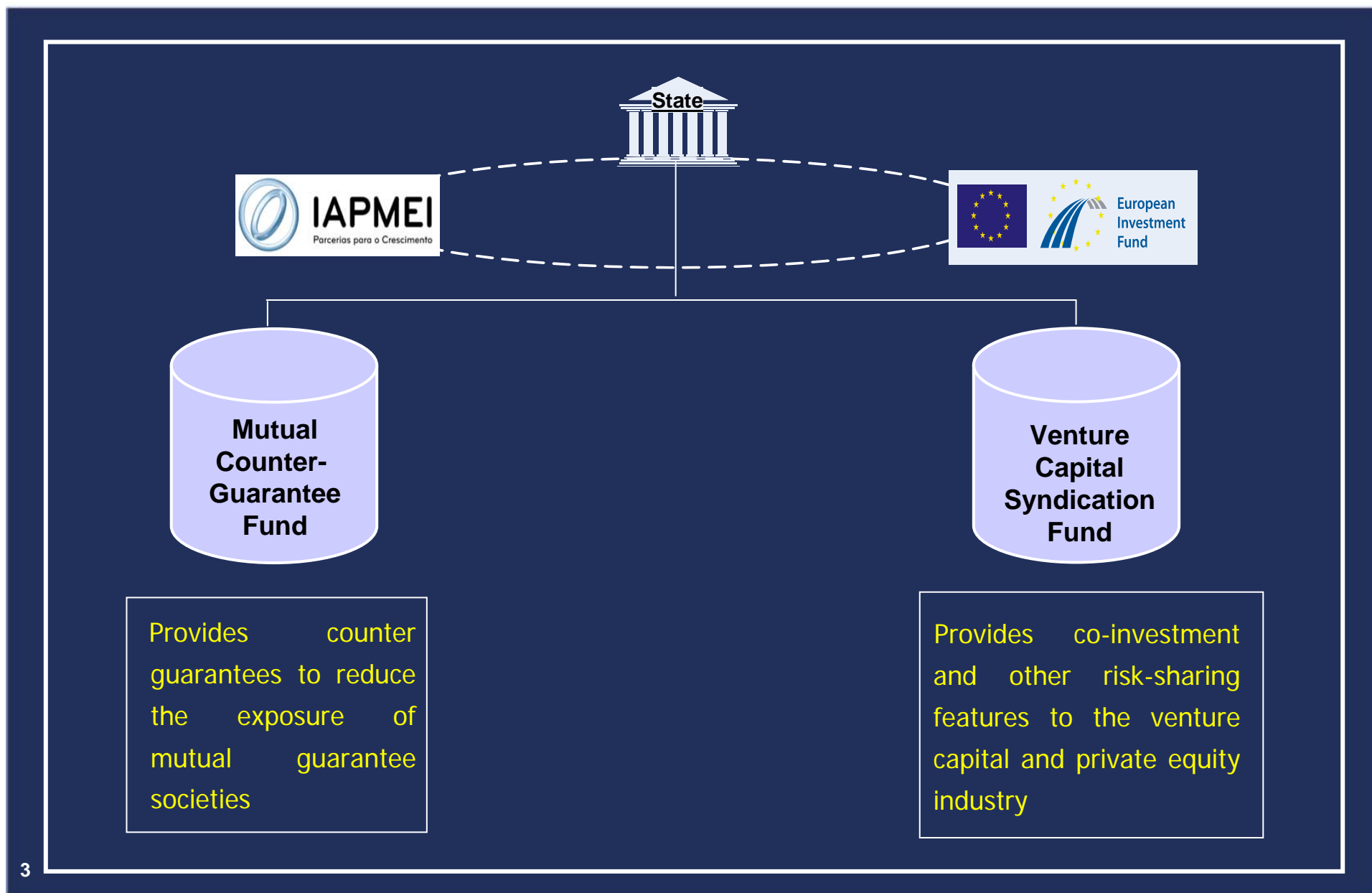


One of IAPMEI's intervention areas is Access to Finance



In this area we created
FINICIA – Access to Finance
for Innovation & Start Ups

**FINICIA mobilizes Market Instruments in
partnership with Public Risk Sharing Instruments**



- 1 Access to finance for innovative start-ups**
- 2 Develop the informal venture capital sector by promoting entrepreneurial networks**
- 3 Encourage innovation and entrepreneurship**
- 4 Contribute for easy technology transfer**
- 5 Consolidation of locally-based companies**



**Facilitating access
to finance for
Entrepreneurs and
Small Companies
at the initial
phases of their life
cycle**

HIGH INNOVATION PROJECTS

MICRO BUSINESS START-UPS

REGIONAL BUSINESS INITIATIVES



- **Up to 85% venture capital financing**
- **Maximum investment amount of 2.5 M €**
- **Stock Option for the entrepreneur**

**For Start Ups or companies with High Innovation
Projects recognized by IAPMEI**

- SMEs submit application at:
Venture Capital Companies
- Entrepreneurs must obtain by themselves 15% of investment capital needs



Micro Credit

- **Up to 100% financing of investment (Debt)**
- **25,000 euros maximum loan**
- **Fixed 3 years repayment period**
- **Designed for Micro companies - up to 9 employees**

This is a normal bank loan **but** it has a 75% mutual guarantee that has a 80% counter guarantee given by the Public Counter

Micro Credit

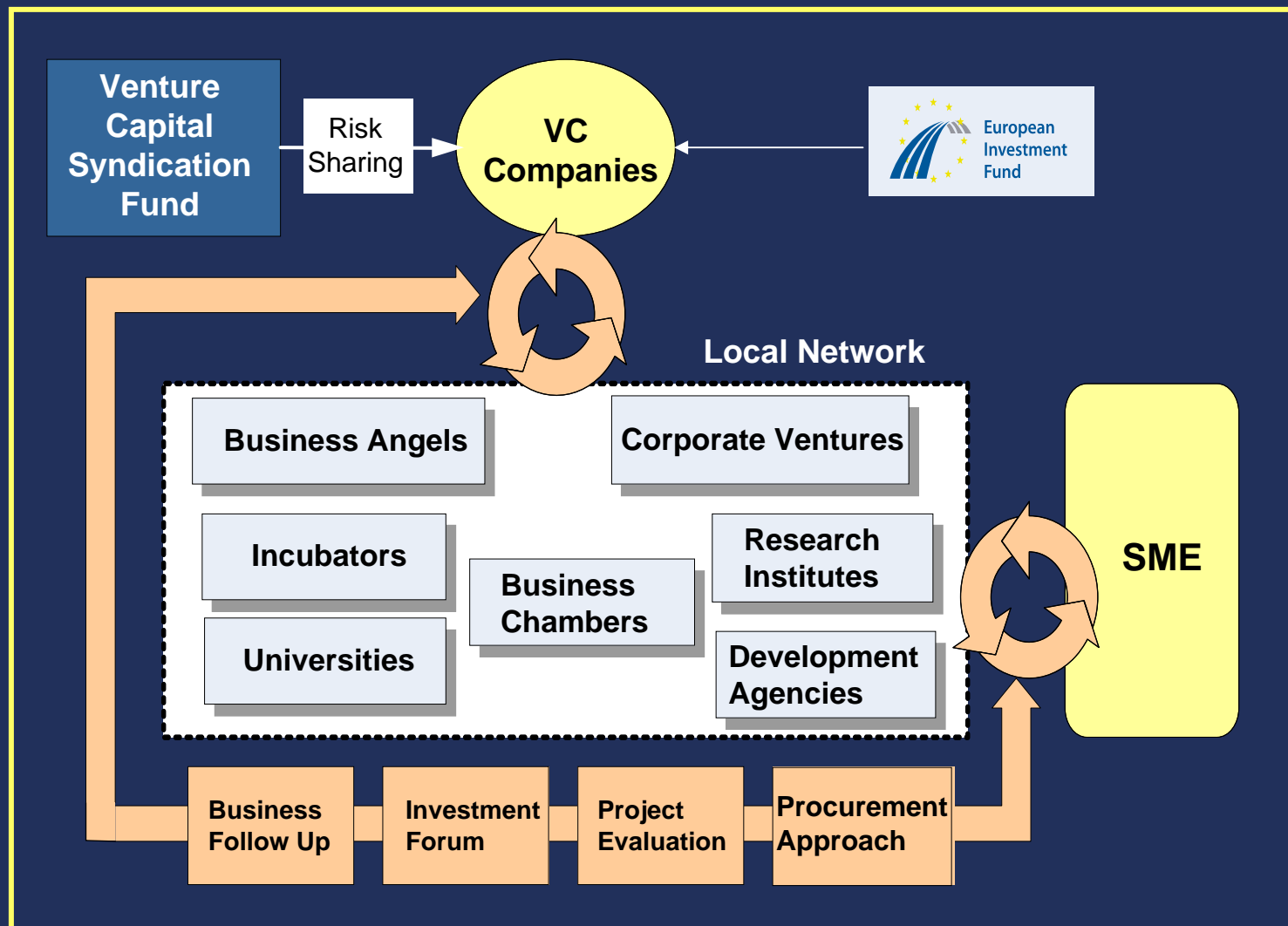
- Presentation of project at a Mutual Guarantee Company or associated Bank
- Micro Companies must join a Mutual Guarantee Society

“Micro” Venture Capital

- **10 million euros VC Fund specially designed for innovative start-ups and university spin-outs**
- **Up to 90% venture capital financing, with a maximum of 45,000 euros**
- **Maximum investment amount of 250,000 euros**

Additional Objectives:

Promoting regional networks of entrepreneurial agents and a Business Angel co-investment scheme



“Micro” Venture Capital

Presentation of a New Idea/Business Plan:

At one of the 13 FINICIA “Eco-System” Focal Points, available in Portugal

Setting up of a Municipality–based Fund (Bank Account)

- **Medium-Long Term Bank Loan**

Up to 100% of investment, 45,000 € maximum loan

- **Lengthened repayment period**

3 to 6 years, with 1 year default

- **Preferential interest rate for micro and small companies**

Pre-established fixed spread and mutual guarantee commission

This is a loan with 20% municipality money and 80% bank money

The 80% bank money has a 75% mutual guarantee coverage

The Municipality decides the investment policy

Previous condition: Creation of local Funds

- During implementation phase:
 - Application for financing – to be submitted at local FINICIA partner
 - Company must join a Mutual Guarantee Society