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# Fair and efficient taxation under partial control

#### Erwin Ooghe & Andreas Peichl

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Intivation		

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• the more an outcome is determined by 'luck' (resp. 'effort')

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### Individual preferences/constraints

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# Individual preferences/constraints

- Utility *U*(*c*, **x**, **e**) is a function of
  - consumption *c*
  - non-income factors  $\mathbf{x} = (x_1, x_2, \dots, x_J)$
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- A production function *f* maps effort **e** into (*y*, **x**)
- Individuals solve

$$\max_{\mathbf{e}} U(c, \mathbf{x}, \mathbf{e}) \text{ s.t. } c \leq y - \tau(y, \mathbf{x}) \And (y, \mathbf{x}) = f(\mathbf{e}).$$

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#### Motivation

Model ○●○○○

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# Simplifying assumptions

• quasi-linear & additive structure on utility:

• 
$$U(c, \mathbf{x}, \mathbf{e}) = c + \sum_{j=1}^{J} \beta_j x_j - h(\mathbf{e})$$
, with  
•  $h(\mathbf{e}) = \sum_{j=0}^{J} \frac{\delta_j}{\exp \gamma_j} \exp(\frac{e_j}{\delta_j})$ .

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• Unobserved abilities and tastes:

## Social preferences and constraints

• Welfare is denoted  $W(\tau)$ 



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- The (per-capita) tax revenue is

$$R(\tau) = \int_{\boldsymbol{\theta}} \int_{\boldsymbol{\gamma}} \tau(\boldsymbol{y}^*(\tau, \boldsymbol{\theta}, \boldsymbol{\gamma}), \mathbf{x}^*(\tau, \boldsymbol{\theta}, \boldsymbol{\gamma})) dF(\boldsymbol{\theta}) dG(\boldsymbol{\gamma}),$$

with  $y^*(\tau, \theta, \gamma)$  and  $\mathbf{x}^*(\tau, \theta, \gamma)$  individual choices.

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with  $y^*(\tau, \theta, \gamma)$  and  $\mathbf{x}^*(\tau, \theta, \gamma)$  individual choices.

• The planner solves

$$\max_{\tau} W(\tau) \text{ s.t. } R(\tau) \geq R_0,$$

with *R*<sup>0</sup> an exogenous (per-capita) revenue requirement.

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# Simplifying assumptions

• Welfare is the 'average transformed well-being', i.e.,

$$W(\tau) = \phi^{-1} [\int_{\theta} \int_{\gamma} \phi(v(\tau, \theta, \gamma)) dF(\theta) dG(\gamma)],$$

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• Taxation is linear, so

$$\tau(y,\mathbf{x})=T+t_0y+\sum_{j=1}^Jt_jx_j.$$

# ... but 'defendable' assumptions

#### The choice of $\phi$ and v guarantee that $W(\tau)$ satisfies



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The choice of  $\phi$  and v guarantee that  $W(\tau)$  satisfies

- Pareto: higher utilities are reflected in higher welfare
- Compensation (for abilities): a PD transfer between individuals with the same tastes improves social welfare
- Responsibility (for tastes): if all individuals have the same ability, then the laisser-faire should result ( $\tau^* = R_0$ )



Tax up to the point where:

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marginal efficiency cost = r \times marginal fairness gain,
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with fairness gain = compensation gain – responsibility cost.



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Tax up to the point where:

marginal efficiency  $\cos t = r \times \text{marginal fairness gain}$ , with fairness gain = compensation gain – responsibility cost. In addition:

• if  $r \to 0$  or  $\Sigma^{\theta} \to \mathbf{0}$  then  $(T^*, \mathbf{t}^*) \to (R_0, \mathbf{0})$ 

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Tax up to the point where:

marginal efficiency cost =  $r \times$  marginal fairness gain,

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- if  $r \to 0$  or  $\Sigma^{\theta} \to \mathbf{0}$  then  $(T^*, \mathbf{t}^*) \to (R_0, \mathbf{0})$
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We focus on two special cases—income only & adding a tag to income—before discussing the general case in more detail.

#### Income only

The optimal tax rate  $t_0^*$  on income

• lies in between 0 and 1,



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- decreases with the degree of control  $\alpha_0$ .

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#### Tax rates when adding a tag

- A tag is an observable exogenous non-income factor that
  - may have a direct effect on well-being, and
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- The optimal tax *on the tag*  $t_1^*$  should satisfy

$$t_1^* = \beta_1 + (1 - t_0^*)(1 - \alpha_0)\sigma_{01}^{\theta} / \sigma_{11}^{\theta},$$

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- the higher the direct effect β<sub>1</sub> of the tag on well-being
- the higher the signal  $\sigma_{01}^{\theta}$ . [+ other; see paper]

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#### Towards testable conditions

• Recall that the optimal tax on the tag  $t_1^*$  should satisfy

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- In particular,  $cov(x_1, y) / cov(x_1, x_1)$  is an OLS estimate, so
  - $\beta_1$  is the direct effect of the tag on well-being, and
  - $(1 t_0^*) \times cov(x_1, y) / cov(x_1, x_1)$  is *E*[indirect effect].

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# Testable conditions

- Consider income and non-income factors, partitioned into
  - non-controllable non-income factors  $N = \{j | \alpha_j \rightarrow 0\}$
  - partially controllable non-income factors P = {j|α<sub>j</sub> > 0}.

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- Consider data collected in:
  - a *n* × 1 vector *y* for gross incomes,
  - a  $n \times |N|$  matrix  $X_N$  for the non-controllable factors,
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  - a  $n \times |P|$  matrix  $X_P$  for the partially controllable factors.
- We obtain that the optimal tax rates  $t_i^*$ , for *j* in *N*, are

$$\boldsymbol{t}_N^* = \boldsymbol{\beta}_N + (1 - t_0) (\boldsymbol{X}_N' \boldsymbol{X}_N)^{-1} \boldsymbol{X}_N' \boldsymbol{y} + (\boldsymbol{X}_N' \boldsymbol{X}_N)^{-1} \boldsymbol{X}_N' \boldsymbol{X}_P (\boldsymbol{\beta}_P - \boldsymbol{t}_P).$$

[implementation + link with 'EoP'-literature]