The Redistributive Benefits of Progressive Labor and Capital Income Taxation, Or: How to Most Efficiently Screw the Top 1%

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### Motivation



#### Top 1 Percent Income Share in the United States

Source: Source is Piketty and Saez (2003) and the World Top Incomes Database.

### Motivation



#### Top Marginal Income Tax Rates, 1900-2011

Source: Piketty and Saez (2013, figure 1).

### Motivation

Insights from Diamond and Saez JEP 2011

Optimal marginal tax rate at the top: Saez (2001)

$$\tau_h = \frac{1}{1 + a * e}$$

- Empirical estimates: a = 1.5 and e = 0.25 yields  $\tau_h = 0.73$
- Also argue for positive capital income tax
- Assumptions:
  - Static optimal tax model
  - Earnings distribution Pareto
  - Elasticity of earnings roughly invariant to policy

# Aim of this project

- Take Diamond, Piketty and Saez seriously
- Incorporate their key model elements in a dynamic incomplete markets general equilibrium model
- Derive optimal marginal tax rate on earnings at the top
- ▶ Key challange: realistic earnings and wealth distribution → We use labor productivity to generate this
- Preliminary finding: Diamond, Piketty and Saez are right...

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  - ... but probably for the wrong reason

Overview

- Large-scale overlapping generations model in the spirit of Auerbach and Kotlikoff
- Endogenous consumption-savings and labor supply decisions
- Idiosyncratic labor productivity risk
- Benevolent government that implements progressive labor earnings and flat capital income tax code (and can fully commit to time path of policies)

Households: Decision making

At each point in time households choose

- $\blacktriangleright$  consumption c
- $\blacktriangleright \text{ labor supply } n$
- $\blacktriangleright$  savings in the risk free asset a with tight borrowing constraint

Preferences

$$U(c,n) = \frac{c^{1-\gamma}}{1-\gamma} - \lambda \frac{n^{1+\chi}}{1+\chi}$$

Households: Labor productivity

- Households are ex-ante and ex-post heterogeneous w.r.t. labor productivity
- Wage is given by  $w \cdot e(j, s, \alpha, \eta)$ :
  - $\blacktriangleright$  Wage rate of the economy w
  - Deterministic eduction level  $s \in \{n, c\}$  determined at birth
  - Deterministic age component  $\epsilon_{j,s}$
  - Fixed effect  $\alpha$  following  $\phi_s(\alpha)$  determined at birth
  - Stochastic component  $\eta$  following education specific Markov chain with states  $\eta \in \mathcal{E}_s$  and transition matrix  $\pi_s(\eta, \eta')$ .

#### Government

- Revenue from
  - consumption taxes  $\tau_c$
  - flat capital income tax  $\tau_k$
  - progressive labor earnings tax  $T(\cdot)$
- ► Expenditure stream G exogenous
- Interest payments on debt B
- Runs a PAYG progressive social security system

# Calibration of initial equilibrium

Overview

- Standard calibration for household demographics, preferences and technology
- One exception: calibration of labor productivity process
- Goal: realistic earnings and wealth distribution
- Procedure to determine  $w \cdot e(j, s, \alpha, \eta)$ 
  - Normalize w = 1
  - Use  $\epsilon_{j,s}$  and  $\alpha$  estimates from PSID
  - ► Estimate baseline Markov chain {η<sub>s,1</sub>,...,η<sub>s,5</sub>} from PSID → normal labor earnings (roughly bottom 95-97%)
  - Augment with very high earnings realizations  $\{\eta_{s,6}, \eta_{s,7}\}$  $\rightarrow$  follows Castaneda/Diaz-Jimenez/Rios-Rull (JPE, 2003)

# Calibration

#### Stochastic Productivity Process



No college education

#### College education



# Earnings and Wealth Distribution

	Quintiles				Top (%)			Gini			
	1st	2nd	3rd	4th	5th	90-95	95-99	99-100			
Share of total sample (in %)											
Model	0.0	5.8	11.0	17.6	65.6	11.7	18.9	21.4	0.642		
US Data	-0.1	4.2	11.7	20.8	63.5	11.7	16.6	18.7	0.636		

#### The Labor Earnings Distribution

#### The Wealth Distribution

	Quintiles					Top (%)			Gini		
	1st	2nd	3rd	4th	5th	90-95	95-99	99-100			
Share of total sample (in %)											
Model	0.0	0.8	4.1	11.6	83.6	14.6	23.3	31.8	0.810		
US Data	-0.2	1.1	4.5	11.2	83.4	11.1	26.7	33.6	0.816		

# The thought experiment

Income tax schedule



Initial equilibrium:

$$ar{y}_l = 0.35 \cdot y^{\text{med}}, \quad au_l = 12.2\% \ ar{y}_h = 4.0 \cdot y^{\text{aver}}, \quad au_h = 39.6\%$$

# The thought experiment

Policy induced transition paths

- Start from initial steady state with current US tax system and earnings and wealth distribution
- Unannounced one time change in tax policy
  - Set  $\bar{y}_h$  to the top 1% labor earnings threshold
  - Change in top marginal tax rate  $\tau_h$
  - Change in capital income tax rate  $\tau_k$
- ▶ Reform  $(\tau_h, \tau_k)$  induces transition path to new long-run equilibrium
- Government budget balance:
  - Set  $\tau_l$  to balance intertemporal budget
  - Sequence of government debt balances sequential budget

# The thought experiment

Measuring Social Welfare

- Measure the present discounted value of transfers necessary to make all current and future generations indifferent between status quo and policy induced transition
- Current generations:

$$v_1(i, j, \alpha, \eta, a - \Psi_1(j, s, \alpha, \eta, a)) = v_0(j, s, \alpha, \eta, a)$$

Future generations

$$Ev_t(1, s, \alpha, \bar{\eta}, -\Psi_t) = Ev_0(1, s, \alpha, \bar{\eta}, 0)$$

Total transfers

$$W = \int \Psi_1(j, s, \alpha, \eta, a) \ d\Phi_1 + \mu_1 \sum_{t=1}^{\infty} \left(\frac{1+n}{1+r_0}\right)^t \Psi_t$$

Optimal tax system maximizes W

#### Results Social Welfare



Optimal top marginal tax rate:

 $\tau_h = 0.89$  (total welfare W)  $\tau_h = 0.95$  (long run welfare only)

Upper bend point and lower tax rate



Marginal and average tax schedule before and after



#### Results Transitional Dynamics



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#### Where do welfare gains come from?



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## Sensitivity Analysis

High Earnings Dispersion is Key for Optimal Tax Result



# Sensitivity Analysis

Optimal Capital Income Tax is Positive



# Conclusion

- Life Cycle general equilibrium model with realistic earnings and wealth inequality
- Very high optimal marginal tax rate on top 1% labor earnings is optimal
- Efficiency gains come from ex post consumption insurance, not from ex ante redistribution like in Diamond/Saez/Piketty
- Potential problematic assumption: labor productivity invariant to tax system
  - human capital accumulation (Badel/Huggett 2014)
  - entrepreneurial activity (Cagetti/de Nardi, 2007)