# The Redistributive Benefits of Progressive Labor and Capital Income Taxation, Or: 

How to Most Efficiently Screw the Top 1\%

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## Motivation

Top 1 Percent Income Share in the United States


Source: Source is Piketty and Saez (2003) and the World Top Incomes Database.

## Motivation

Top Marginal Income Tax Rates, 1900-2011


Source: Piketty and Saez (2013, figure 1).

## Motivation

Insights from Diamond and Saez JEP 2011

- Optimal marginal tax rate at the top: Saez (2001)

$$
\tau_{h}=\frac{1}{1+a * e}
$$

- Empirical estimates: $a=1.5$ and $e=0.25$ yields $\tau_{h}=0.73$
- Also argue for positive capital income tax
- Assumptions:
- Static optimal tax model
- Earnings distribution Pareto
- Elasticity of earnings roughly invariant to policy


## Aim of this project

- Take Diamond, Piketty and Saez seriously
- Incorporate their key model elements in a dynamic incomplete markets general equilibrium model
- Derive optimal marginal tax rate on earnings at the top
- Key challange: realistic earnings and wealth distribution $\rightarrow$ We use labor productivity to generate this
- Preliminary finding: Diamond, Piketty and Saez are right...


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- Preliminary finding: Diamond, Piketty and Saez are right...
... but probably for the wrong reason


## The Model

- Large-scale overlapping generations model in the spirit of Auerbach and Kotlikoff
- Endogenous consumption-savings and labor supply decisions
- Idiosyncratic labor productivity risk
- Benevolent government that implements progressive labor earnings and flat capital income tax code (and can fully commit to time path of policies)


## The Model

Households: Decision making

- At each point in time households choose
- consumption $c$
- labor supply $n$
- savings in the risk free asset $a$ with tight borrowing constraint
- Preferences

$$
U(c, n)=\frac{c^{1-\gamma}}{1-\gamma}-\lambda \frac{n^{1+\chi}}{1+\chi}
$$

## The Model

Households: Labor productivity

- Households are ex-ante and ex-post heterogeneous w.r.t. labor productivity
- Wage is given by $w \cdot e(j, s, \alpha, \eta)$ :
- Wage rate of the economy $w$
- Deterministic eduction level $s \in\{n, c\}$ determined at birth
- Deterministic age component $\epsilon_{j, s}$
- Fixed effect $\alpha$ following $\phi_{s}(\alpha)$ determined at birth
- Stochastic component $\eta$ following education specific Markov chain with states $\eta \in \mathcal{E}_{s}$ and transition matrix $\pi_{s}\left(\eta, \eta^{\prime}\right)$.


## The Model

- Revenue from
- consumption taxes $\tau_{c}$
- flat capital income tax $\tau_{k}$
- progressive labor earnings tax $T(\cdot)$
- Expenditure stream $G$ exogenous
- Interest payments on debt $B$
- Runs a PAYG progressive social security system


## Calibration of initial equilibrium

## Overview

- Standard calibration for household demographics, preferences and technology
- One exception: calibration of labor productivity process
- Goal: realistic earnings and wealth distribution
- Procedure to determine $w \cdot e(j, s, \alpha, \eta)$
- Normalize $w=1$
- Use $\epsilon_{j, s}$ and $\alpha$ estimates from PSID
- Estimate baseline Markov chain $\left\{\eta_{s, 1}, \ldots, \eta_{s, 5}\right\}$ from PSID $\rightarrow$ normal labor earnings (roughly bottom 95-97\%)
- Augment with very high earnings realizations $\left\{\eta_{s, 6}, \eta_{s, 7}\right\}$ $\rightarrow$ follows Castaneda/Diaz-Jimenez/Rios-Rull (JPE, 2003)


## Calibration

## Stochastic Productivity Process

No college education


College education


## Earnings and Wealth Distribution

## Model and Data

The Labor Earnings Distribution

|  | Quintiles |  |  |  |  |  | Top (\%) |  |  | Gini |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st | 2nd | 3rd | 4th | 5th | 90-95 | $95-99$ | $99-100$ |  |  |
| Model | 0.0 | 5.8 | 11.0 | 17.6 | 65.6 | 11.7 | 18.9 | 21.4 | 0.642 |  |
| US Data | -0.1 | 4.2 | 11.7 | 20.8 | 63.5 | 11.7 | 16.6 | 18.7 | 0.636 |  |

The Wealth Distribution

|  | Quintiles |  |  |  |  |  |  | Top (\%) |  |  |  | Gini |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: |
|  | 1st | 2nd | 3rd | 4th | 5th | 90-95 | 95-99 | 99-100 |  |  |  |  |
| Model | 0.0 | 0.8 | 4.1 | 11.6 | 83.6 | 14.6 | 23.3 | 31.8 | 0.810 |  |  |  |
| US Data | -0.2 | 1.1 | 4.5 | 11.2 | 83.4 | 11.1 | 26.7 | 33.6 | 0.816 |  |  |  |

## The thought experiment

Income tax schedule


Initial equilibrium: $\quad \bar{y}_{l}=0.35 \cdot y^{\text {med }}, \quad \tau_{l}=12.2 \%$

$$
\bar{y}_{h}=4.0 \cdot y^{\text {aver }}, \quad \tau_{h}=39.6 \%
$$

## The thought experiment

## Policy induced transition paths

- Start from initial steady state with current US tax system and earnings and wealth distribution
- Unannounced one time change in tax policy
- Set $\bar{y}_{h}$ to the top $1 \%$ labor earnings threshold
- Change in top marginal tax rate $\tau_{h}$
- Change in capital income tax rate $\tau_{k}$
- Reform $\left(\tau_{h}, \tau_{k}\right)$ induces transition path to new long-run equilibrium
- Government budget balance:
- Set $\tau_{l}$ to balance intertemporal budget
- Sequence of government debt balances sequential budget


## The thought experiment

## Measuring Social Welfare

- Measure the present discounted value of transfers necessary to make all current and future generations indifferent between status quo and policy induced transition
- Current generations:

$$
v_{1}\left(i, j, \alpha, \eta, a-\Psi_{1}(j, s, \alpha, \eta, a)\right)=v_{0}(j, s, \alpha, \eta, a)
$$

- Future generations

$$
E v_{t}\left(1, s, \alpha, \bar{\eta},-\Psi_{t}\right)=E v_{0}(1, s, \alpha, \bar{\eta}, 0)
$$

- Total transfers

$$
W=\int \Psi_{1}(j, s, \alpha, \eta, a) d \Phi_{1}+\mu_{1} \sum_{t=1}^{\infty}\left(\frac{1+n}{1+r_{0}}\right)^{t} \Psi_{t}
$$

- Optimal tax system maximizes $W$


## Results

## Social Welfare



Optimal top marginal tax rate: $\quad \tau_{h}=0.89 \quad$ (total welfare $W$ )

$$
\tau_{h}=0.95 \quad \text { (long run welfare only) }
$$

## Results

Upper bend point and lower tax rate



## Results

Marginal and average tax schedule before and after


## Results

## Transitional Dynamics




## Results

## Transitional Dynamics



## Results

## Where do welfare gains come from?



## Results

## Where do welfare gains come from?




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## Where do welfare gains come from?




## Sensitivity Analysis

## High Earnings Dispersion is Key for Optimal Tax Result



## Sensitivity Analysis

## Optimal Capital Income Tax is Positive



## Conclusion

- Life Cycle general equilibrium model with realistic earnings and wealth inequality
- Very high optimal marginal tax rate on top $1 \%$ labor earnings is optimal
- Efficiency gains come from ex post consumption insurance, not from ex ante redistribution like in Diamond/Saez/Piketty
- Potential problematic assumption: labor productivity invariant to tax system
- human capital accumulation (Badel/Huggett 2014)
- entrepreneurial activity (Cagetti/de Nardi, 2007)

