

Workshop on Empirical Public Procurement

Mannheim, October 6, 2018

Conference venue: ZEW, L 7, 1, 68161 Mannheim, Room 2

PROGRAMME

Friday, October 5, 2018

18:30	Dinner at LUXX (Friedrichplatz 4, 68165 Mannheim)
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PROGRAMME

Saturday, October 6, 2018

8:30 - 9:00	Arrival and Registration
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9:00 - 12:15	Session 1: Firm responses Chair: Zareh Asatryan (ZEW)
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9:00	Government Purchases, Firm Growth and Industry Dynamics <i>Munseob Lee (University of California San Diego)</i> Discussant: Zareh Asatryan (ZEW)
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9:45	Procuring Firm Growth: The Effects of Government Purchases on Firm Dynamics <i>Claudio Ferraz, Frederico Finan and Dimitri Szerman (PUC Rio)</i> Discussant: Arthur Seibold (University of Mannheim)
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10:30 - 10:45	Coffee Break
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10:45	Past Performance and Procurement Outcomes <i>Francesco Decarolis, Riccardo Pacini and Giancarlo Spagnolo (SITE-Stockholm School of Economics)</i> Discussant: Otto Toivanen (Aalto University)
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11:30	The Anatomy of Public Procurement <i>Jan Jääskeläinen and Janne Tukiainen (VATT, LSE)</i> Discussant: Sebastian Blesse (ZEW)
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12:15 - 13:15	Lunch
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13:15 - 15:30	Session 2: Favoritism Chair: Annika Havlik (ZEW)
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13:15	Kickbacks and Limits on Campaign Donations <i>Nelson A. Ruiz (University of Oxford)</i> Discussant: Annika Havlik (ZEW)
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14:00	Discretion and Corruption in Public Procurement <i>Ferenc Szucs (University of California Berkeley)</i> Discussant: Vítězslav Titl (KU Leuven)
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14:45	Discretion and Supplier Selection in Public Procurement <i>Audīnga Baltrunaite (Bank of Italy), Cristina Giorgiantonio, Sauro Mocetti and Tommaso Orlando</i> Discussant: Jan Jääskeläinen (Aalto University)
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15:30 - 16:00	Beer & Coffee Break
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16:00 - 18:15	Session 3: Bureaucratic Incentives Chair: Leonardo M. Giuffrida (ZEW)
16:00	The Value of Revolving Doors in Public Procurement <i>Klenio Barbosa and <u>Stéphane Straub</u> (Toulouse School of Economics)</i> Discussant: Markku Siikanen (VATT)
16:45	Bureaucratic Competence and Procurement Outcomes <i>Francesco Decarolis, <u>Leonardo M. Giuffrida</u> (ZEW), Elisabetta Iossa, Vincenzo Mollisi and Giancarlo Spagnolo</i> Discussant: Vitalijs Jascisens (HSE Moscow)
17:30	Motivating Bureaucrats: Autonomy vs Performance Pay for Public Procurement in Pakistan <i>Oriana Bandiera, Michael C. Best, <u>Adnan Khan</u> (LSE) and Andrea Prat</i> Discussant: Albrecht Böhne (ZEW)