

Workshop on Procurement and Contracts

Bad Homburg, October 16th to 18th, 2013

Organizers: Malin Arve, Martin Peitz and Lily Samkharadze (all at the University of Mannheim and MaCCI)

Wednesday, October 16th

Informal group discussions on the issue of procurement and contracts

Thursday, October 17th

09:30-10:30: Malin Arve: Welcome speech + “Procurement under Uncertainty and Change Orders” (with David Martimort)

Discussant: Juan José Ganuza

10:30-11:30: Giancarlo Spagnolo: “Relational Contract and Competitive Screening: Competition, Discretion and Quality in Procurement” (with Giacomo Calzolari)

Discussant: Konrad Stahl

11:30-12:00: Coffee break

12:00-13:00: Roland Strausz: “Delegation and Dynamic Incentives” (with Dongsoo Shin)

Discussant: Martin Peitz

13:00-14:30: Lunch

14:30-15:30: David Martimort: “A Theory of Contracts with Limited Enforcement” (with Aggey Semenov and Lars Stole)

Discussant: Peter Vida

15:30-16:30: Dakshina De Silva: “Efficacy of a Bidder Training Program: Lessons from LINC” (with Timothy P. Hubbard and Georgia Kosmopoulou)

Discussant: Andras Niedermayer

16:30-17:00: Coffee break

17:00-18:00: Juan-José Ganuza: “Procurement and Accidents: Bidding for Judgment Proofness, and the Limited Liability Curse” (with Fernando Gomez)

Discussant: Raphael Levy

19:30: Dinner

Friday, 18th October

09:00-10:00: Andras Niedermayer: “Assessing the Performance of Simple Contracts

Empirically: The Case of Percentage Fees” (with Simon Loertscher)

Discussant: Dakshina De Silva

10:00-11:00: Frank Rosar: “Optimal Procurement and Outsourcing of Production in Small Industries”

Discussant: Raffaele Fiocco

11:00-11:30: Coffee break

11:30-12:30: Michael Klien: “The quality of governance and the use of negotiated procurement procedures: Some (un-)surprising evidence from the European Union” (with Eshien Chong and Stéphane Saussier)

Discussant: Lily Samkharadze

12:30-14:00: Lunch

14:00-15:00: Klenio Barbosa: “Discrimination in Dynamic Procurement Design with Learning-By-Doing” (with Pierre Boyer)

Discussant: Cédric Wasser

15:00-16:00: Sina Litterscheid: “Sequential, Multidimensional Screening” (with Dezsö Szalay)

Discussant: Nicolas Schutz

16:00-17:00: Coffee and Farewell