



## **The Entrepreneurial State at Work: an Agent-Based Model Exploration**

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# The Role of the State in the Economy

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The road to the free market was opened and kept open by an enormous increase in continuous, centrally organized and controlled interventionism.

*(Karl Polanyi, The Great Transformation, 1944)*

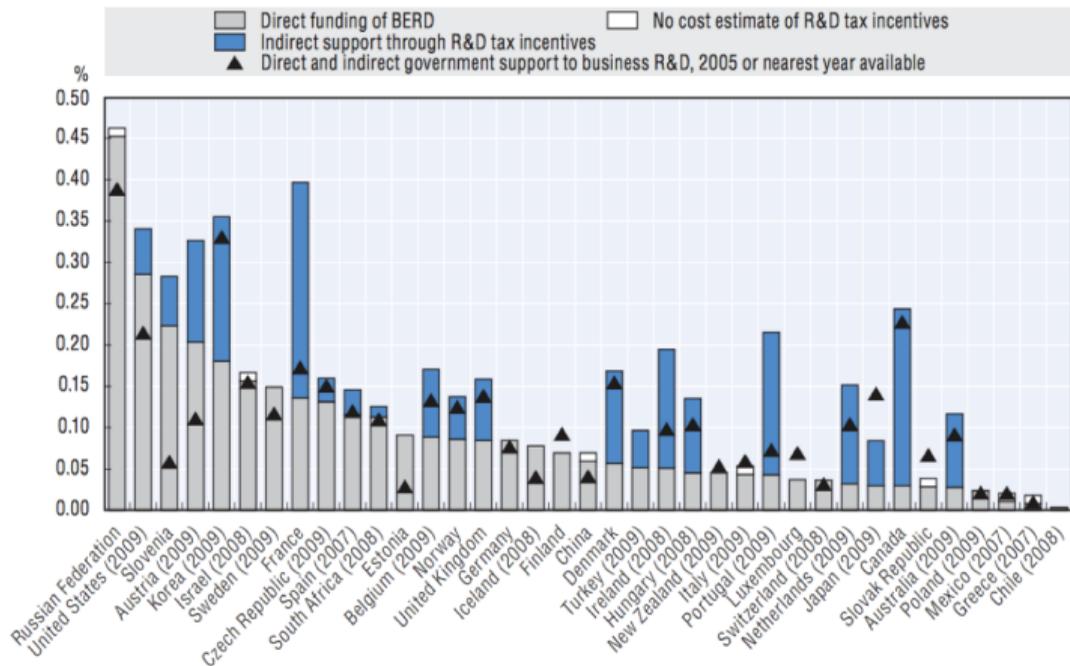
The important thing for Government is not to do things which individuals are doing already, and to do them a little better or a little worse; but to do those things which at present are not done at all.

*(John M. Keynes, The End of Laissez Faire, 1926).*

# Policies Supporting R&D activities

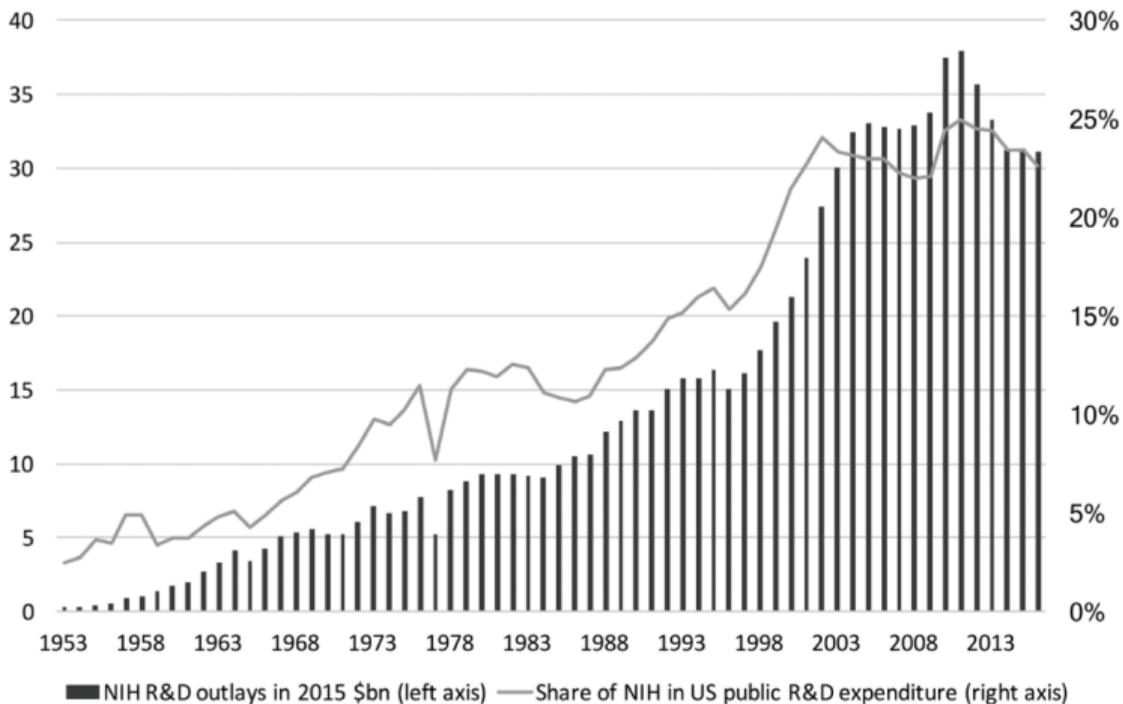
## Direct government funding of business R&D and tax incentives for R&D, 2010

As a percentage of GDP



# The Entrepreneurial State

## ■ Directing R&D towards specific issues/technologies



# Related Literature

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- The State, especially in the US and UK, has covered a much more relevant role than a market-failures fixer
  - [Mazzucato 2013; 2015; Mazzucato and Semieniuk 2017](#). [funding over the whole innovation chain; strategically selecting missions/technologies to be developed, taking risks independently of business cycle]
  - [Acemoglu et al. 2016](#) [from an historical point of view, presence of US State has fostered patenting activities and development]
- Large government spending in research and innovation can foster growth and stability
  - [Dosi 1988; Mazzucato 2013](#). [The US has generously funded R&D and basic research through a variety of programs that contributed to growth and tech leadership]
  - [Kokko et al, 2015](#). [Positive effect of government R&D spending in EU15, but magnitude less than in US (meta-analysis)]
- Direct vs. indirect interventions
  - Indirect interventions are those based on monetary incentives: tax discounts and subsidies
  - Direct interventions are those where the State actively shapes the investment landscape
  - “Direct interventions that create new technological and industrial landscape tend to crowd-in private investments more than indirect tax incentives do” [[Mazzucato 2017](#)]

# This paper

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- We build on the K+S model family ([Dosi et al. 2010, 2013, 2015, 2016, 2017](#); [Lamperti et al. 2017](#))
- We provide an **agent-based macro model** where the role of different government policies towards innovation might be analysed in details
  - R&D subsidies
  - direct government intervention
- Related literature: [Wirkierman et al 2017](#), [Botta 2015](#), [Caiani et al 2016](#), [Ciarli et al 2016](#)

## A Sneak Preview of the Results

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- R&D subsidies to firms increase productivity and GDP growth, but they are very expensive
- Investment tax discount are cheaper, but they have a negligible impact on productivity and growth
- Direct government interventions enlarging technological opportunities provide the best results:
  - better short-run and long-run performance (positive hysteresis)
  - however, they can fail and then having a negative impact on public budget
  - substantial public investment is required to reduce the risk of increasing public deficit
  - public interventions should pursue radical innovations, which enlarge technological opportunities

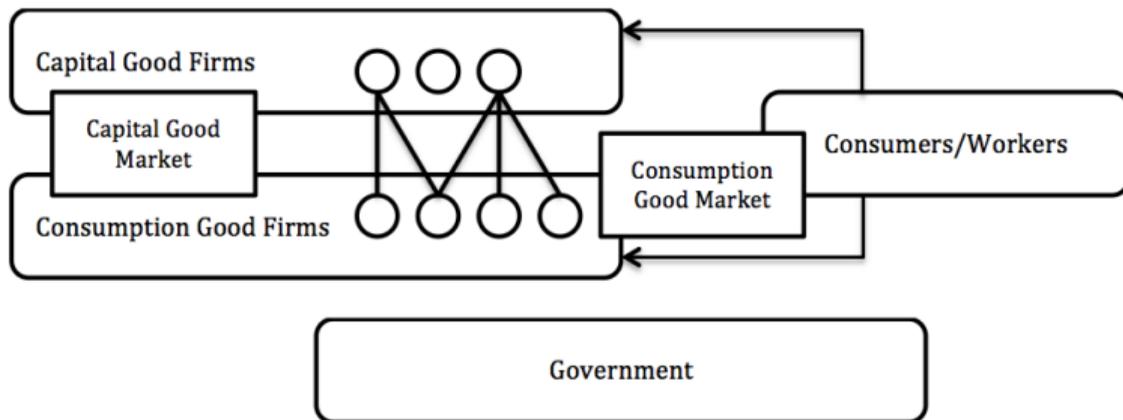
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- An **Entrepreneurial State** can substantially improve the short-and long-run performance of the economy, while keeping the deficit/GP ratio under control

# The K+S Model

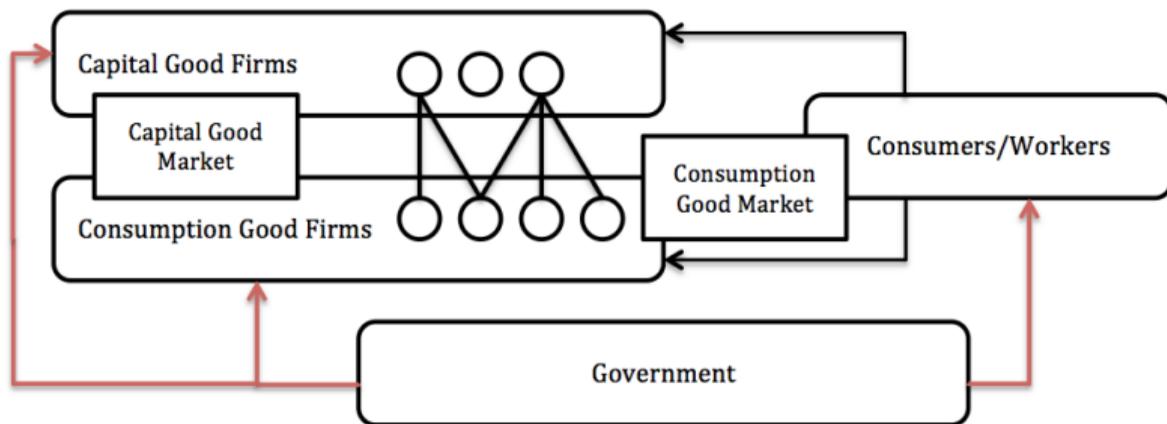
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- Which role for the Government/State?

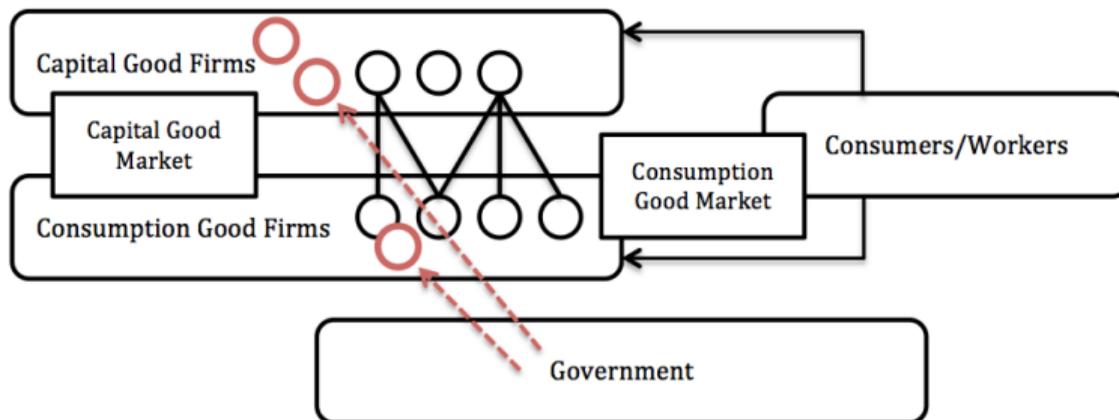
# The K+S Model - Role of the State

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- Indirect intervention + fiscal policy

# The K+S Model - Role of the State



- Direct intervention

# The K+S Model - Technical Change I

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- **Capital-good firms search for better machines and for more efficient production techniques**

- $A_{i,k}(t)$ : feature of machine manufactured by firm  $i$
- $B_{i,k}(t)$ : feature of production technique of firm  $i$
- $A_{i,k}(t)$  and  $B_{i,k}(t)$  determine the technology of firm  $i$  at time  $t$

- **R&D:**

- R&D investment ( $RD$ ) is a fraction of firm sales ( $S$ ):

$$RD_i(t) = \nu S_i(t-1) \quad \nu > 0$$

- capital-good firms allocate R&D funds between innovation ( $IN$ ) and imitation ( $IM$ ):

$$IN_i(t) = \xi RD_i(t) \quad IM_i(t) = (1 - \xi) RD_i(t) \quad \xi \in [0, 1]$$

# The K+S Model - Technical Change II

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## ■ Innovation and imitation: two steps procedure

### ■ Innovation:

- 1) firm successfully innovates or not through a draw from a Bernoulli( $\theta_1(t)$ ), where  $\theta_1(t)$  depends on  $IN_i(t)$ :

$$\theta_1(t) = 1 - e^{-\alpha_1 IN_i(t)} \quad \alpha_1 > 0$$

- 2) search space: the new technology is obtained multiplying the current technology by  $(1 + x_i(t))$ , where  $x_i(t) \sim \text{Beta}$  over the support  $(x_0, x_1)$  with  $x_0 < 0, x_1 > 0$

### ■ Imitation

- 1) firm successfully imitates or not through a draw from a Bernoulli( $\theta_2(t)$ ), where  $\theta_2(t)$  depends on  $IM_i(t)$ :

$$\theta_2(t) = 1 - e^{-\alpha_2 IM_i(t)} \quad \alpha_2 > 0$$

- 2) firms are more likely to imitate competitors with similar technologies (Euclidean distance)

# The K+S Model - Innovation

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- Firms might innovate in two activities
  - **incremental innovation**: finds machines/production techniques with novel technical characteristics
  - **“radical” innovation**: enlarges the search space (technological opportunities)

# The K+S Model - Capital-Good Market

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## ■ Capital-good firms:

- if they successfully innovate and/or imitate, they choose to manufacture the machine with the lowest  $p_i + c_i^1 b$ 
  - $p_i$ : machine price;
  - $c_i^1$ : unit labor cost of production entailed by machine in consumption-good sector;
  - $b$ : payback period parameter
- fix prices applying a mark-up on unit cost of production
- send a “brochure” with the price and the productivity of their machines to both their historical and some potential new customers

## ■ Consumption-good firms:

- choose as supplier the capital-good firm producing the machine with the lowest  $p_i + c_i^1 b$  according to the information contained in the “brochures”
- send their orders to their supplier according to their investment decisions

# The K+S Model - Investment

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## ■ Expansion investment

- demand expectations ( $D^e$ ) determine the desired level of production ( $Q^d$ ) and the desired capital stock ( $K^d$ )
- firm invests ( $EI$ ) if the desired capital stock is higher than the current capital stock ( $K$ ):

$$EI = K^d - K$$

## ■ Replacement investment

- payback period routine:
  - an incumbent machine is scrapped if
$$\frac{p^*}{c(\tau) - c^*} \leq b, \quad b > 0$$
  - $c(\tau)$  unit labor cost of an incumbent machine;
  - $p^*$ ,  $c^*$  price and unit labor cost of new machines
- also machine older than  $\Lambda$  periods are replaced

# Closing the Model: The Macro Framework

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- **Fiscal policy and the public budget:**

- constant tax and unemployment-subsidy rate
- direct and indirect R&D expenditures
- the public deficit in each period is:

$$Def_t = SubU_t + IndirectRD_t + DirectRD_t - Tax_t + r_{B,t}Debt_t$$

# Indirect, Horizontal Innovation Policies

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## ① R&D subsidy

- a lump-sum subsidy is given to firms in order to perform R&D
- it adds to the share of revenues firms allocate to R&D

## ② Tax discounts on investments

- firms receive a tax discount linked to their investments
- if firms invest (in physical capital or R&D, different scenarios are possible), they receive a tax discount corresponding to a fixed share of the monetary amount invested

# Direct Interventions

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## ③ “State” performing R&D

- additional firm in the capital good industry
- it perform R&D as all the other firms, it re-invest all profits into R&D
- everybody might imitate the state firm (if convenient)

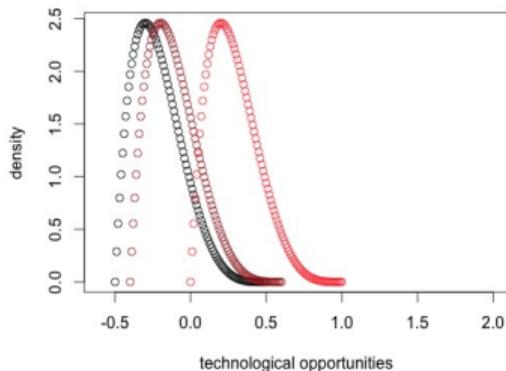
## ④ “State” enlarging technological opportunities

- State in search for “radical” innovation: i.e. finding a technology enlarging the current opportunity set
- different scenarios:
  - unintended R&D: State performs R&D to obtain incremental innovation and might occasionally discover a “radical” technology
  - intended R&D: State decides to direct R&D towards “radical” technology (e.g. Bell laboratories)
- everybody might imitate the state firm (if convenient)

# Enlarging technological opportunities

- “Radical” innovations are modelled through a Poisson process depending on the cumulative expenditure in R&D
- When a “radical” technology is successfully discovered, the support of technological opportunities shifts to the right
- After a “radical” innovation is discovered the cumulative R&D expenditure is set to zero

Technological opportunities.



## Descriptive Statistics - baseline configuration

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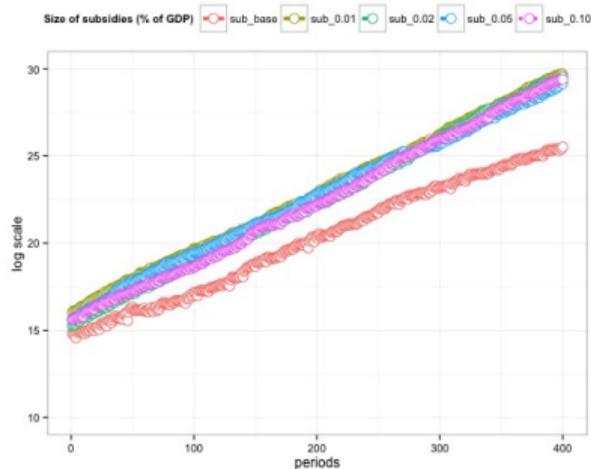
<b>Variable</b>	<b>Average</b>	<b>St. Dev</b>	<b>Variable</b>	<b>Average</b>	<b>St. Dev</b>
GDP growth	0.0244	0.0016	Unemployment	0.0714	0.0327
GDP volatility	0.0789	0.0007	Productivity growth	0.2506	0.0015
Deficit on GDP	-0.0810	0.0530	HHI Cap. Good sector	0.6280	0.0512
Likelihood of crises	0.171	0.0415	HHI Cons. Good sector	0.0029	0.0001

(All statistics refer to a Monte Carlo experiment of size 100)

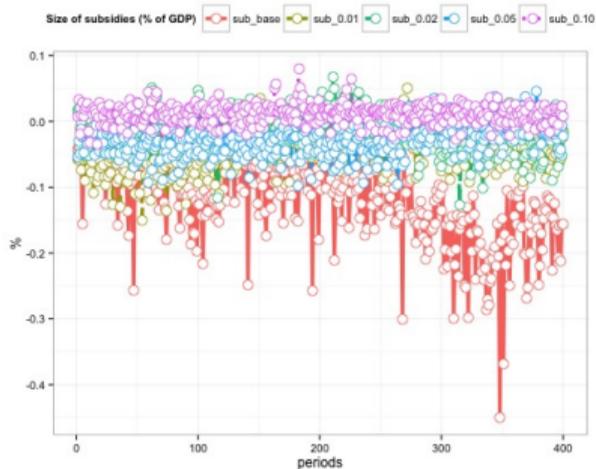
# Exp. 1 - R&D Subsidies

- Subsidies induce higher growth, but worsen the deficit to GDP ratio
- However, there is an upper bound to their impact on growth

(a) GDP



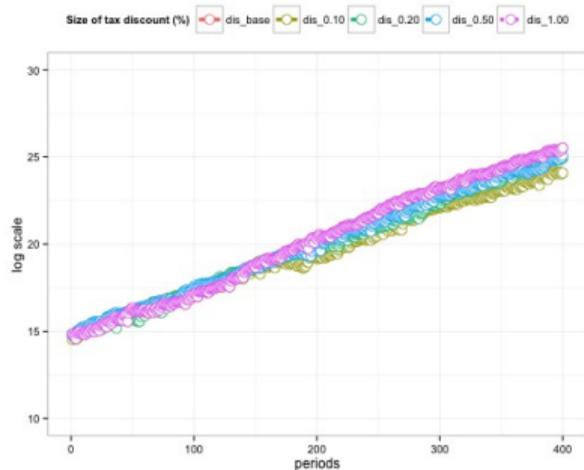
(b) Deficit on GDP



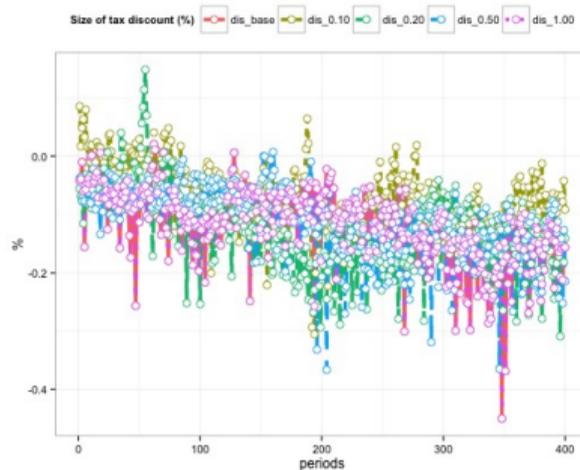
## Exp. 2 - Investment Tax Discount

- Tax discount on physical investments has little impact on GDP growth
- The negative effect on the deficit to GDP ratio is also rather weak

(a) GDP



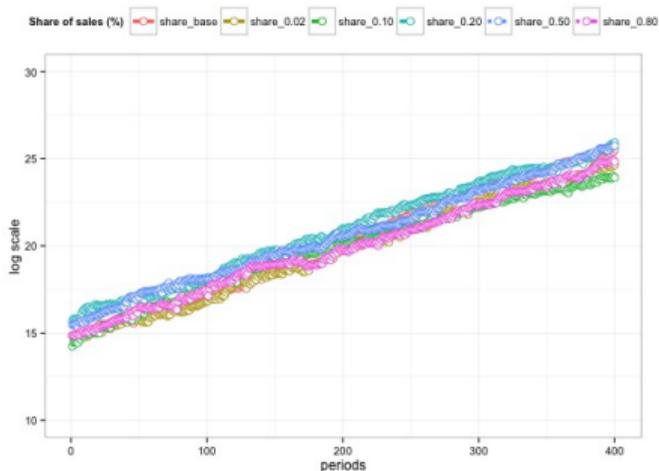
(b) Deficit on GDP



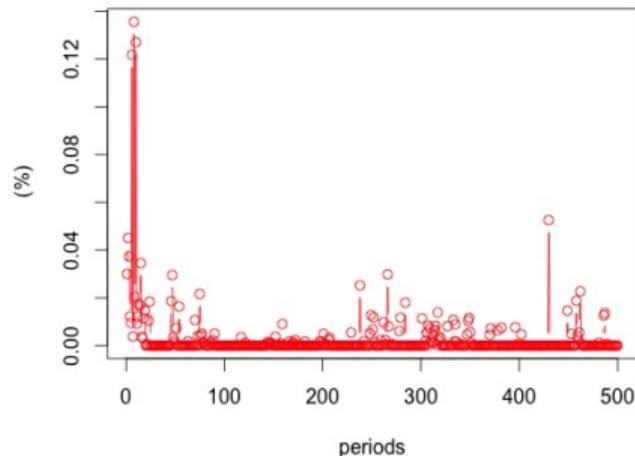
## Exp. 3 - Publicly-Owned Firm Performing R&D

- State conducts R&D and allows diffusion of discovered technologies
- If State-discovered technology does not diffuse there is no effect on growth and publicly-owned firm remains uncompetitive

(a) GDP



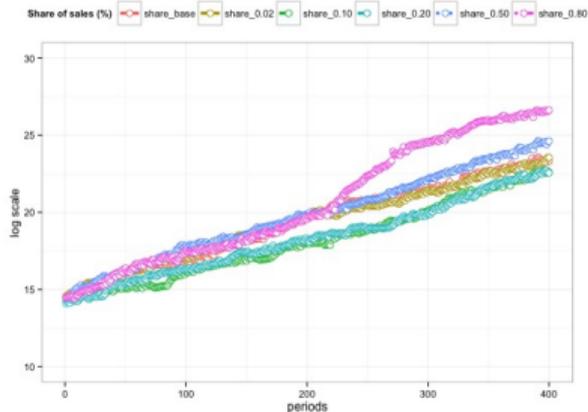
(b) Publicly-owned firm's market share



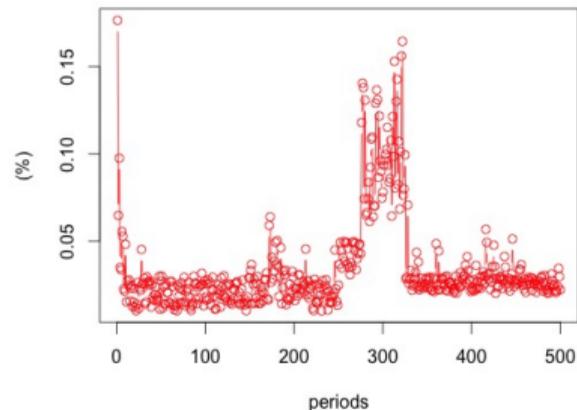
## Exp. 3 - Publicly-Owned Firm Performing R&D

- State conducts R&D and allows diffusion of discovered technologies
- When State-discovered technology diffuse there is a structural break in the growth process (positive hysteresis)
- State firm becomes dominant only temporarily (just during the diffusion process)

(a) GDP.

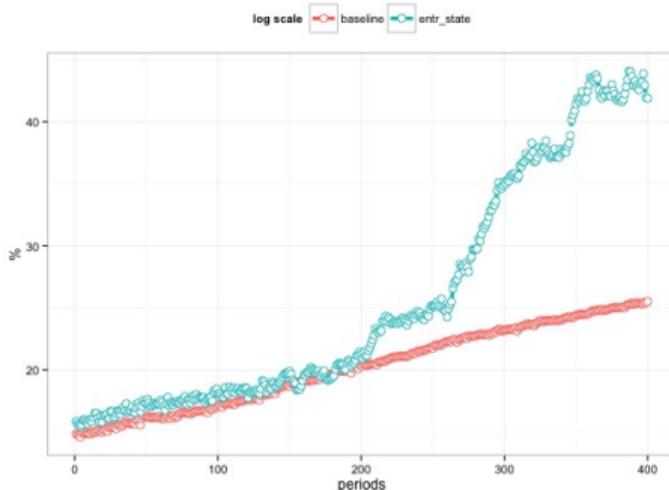


(b) Publicly-owned firm's market share.



## Exp. 4 - Publicly-Owned Firm Looking for Radical Innovation

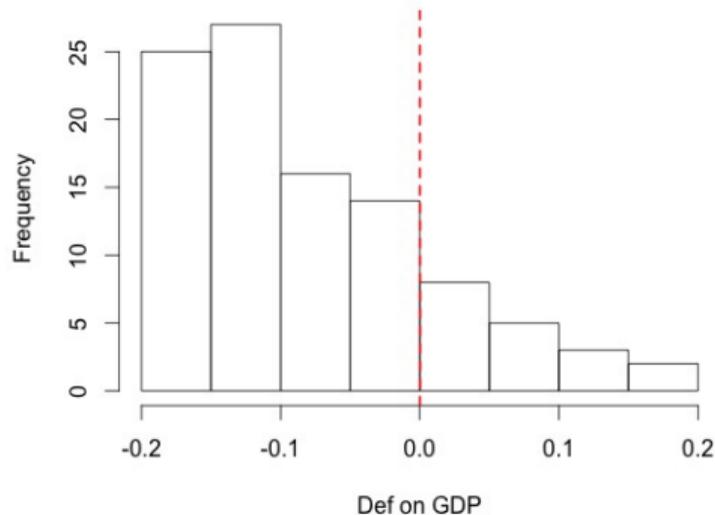
- State performing R&D to enlarge technological opportunities (“radical” innovation)
- When State firm diffuses superior technology growth process shifts to higher growth trajectory (super-hysteresis)



## Exp. 4 - Publicly-Owned Firm Looking for Radical Innovation

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- However, Government policies may not be successful
- In that case, growth does not benefit and deficit to GDP substantially increases



# Aggregate Performances under Each Experiment

Experiment	GDP growth	Unemployment	GDP volatility	Deficit on GDP	HH1
Baseline	1	1	1	1	1
R&D sub - 1%	1.26 <sup>***</sup>	0.84 <sup>***</sup>	0.99	1.34 <sup>***</sup>	1.05
R&D sub - 2%	1.37 <sup>***</sup>	0.77 <sup>***</sup>	1.05	1.45 <sup>***</sup>	1.19 <sup>*</sup>
R&D sub - 10%	1.87 <sup>***</sup>	0.68 <sup>***</sup>	1.08	2.23 <sup>***</sup>	0.97
Tax disc - 10%	1.00	1.01	0.98	1.01	1.00
Tax disc - 20%	1.02	0.99	0.96	1.05	1.01
Tax disc - 100%	1.05 <sup>**</sup>	0.93 <sup>*</sup>	0.89	1.06 <sup>*</sup>	0.97
Entr. State. R&D - 2%	1.07 <sup>*</sup>	0.90	1.13	1.25 <sup>***</sup>	1.09
Entr State R&D - 50%	2.46 <sup>***</sup>	0.63 <sup>***</sup>	1.45 <sup>***</sup>	1.10 <sup>**</sup>	1.27 <sup>***</sup>
Entr. State - tech opps 2%	1.05	0.88 <sup>***</sup>	1.09	2.51 <sup>***</sup>	1.25
<b>Entr. State - tech opps 5%</b>	2.89 <sup>***</sup>	0.59 <sup>***</sup>	1.84 <sup>***</sup>	0.88 <sup>***</sup>	1.38 <sup>***</sup>

(Numbers express performance relative to the baseline: e.g. 1.2 indicates that given variable is, on average, 20% higher than in the baseline)

## Summing up - Policy Experiments Results

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What about **mission-oriented policies**?

# Sustainable Growth: A Possible Mission-Oriented Project

- Extend the model to account for energy production, GHG emissions, temperature dynamics, and heterogenous (catastrophic) climate shocks
- Energy taxes and subsidies proved poorly effective in inducing a transition [[Lamperti et al. 2017](#)]
- What if the Government would embrace the goal of fighting climate change through a Mission Oriented project?

